03037623

November 17, 2003

Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance 450 Fifth Street, N.W. Washington D.C. 20549

Dear Sirs:

RE: Great-West Lifeco Inc. Exemption Number 82-34728



PROCESSED DEC 03 2003 THOMSON FINANCIAL

SUPPL

Pursuant to Rule 12g3-2(b) exemption of Great-West Lifeco Inc. in the United States, attached please find the following documents that were approved by the Board of Directors at their meetings held October 29, 2003:

- Interim Comparative Financial Statements (unaudited) for the period ending September 30, 2003;
- Interim MD&A for the period ending September 30, 2003;
- Press Release dated October 29, 2003.

Sincerely,

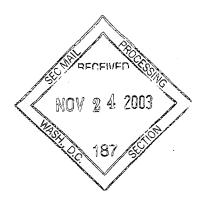
Laurie Speers

Assistant Corporate Secretary

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QUARTERLY REPORT

9 MONTHS RESULTS
January 1 to September 30, 2003

Quarterly Report to Shareholders

- · Letter to Shareholders
- Consolidated Financial Statements
 - Summary of consolidated operations
 - Consolidated balance sheet
 - · Consolidated statement of surplus
 - · Consolidated statement of cash flows
 - Notes to the consolidated financial statements
- Management's Discussion & Analysis
 - Consolidated operating results
 - The Great-West Life Assurance Company
 - Great-West Life & Annuity Insurance Company

Copies of this report are available at www.greatwestlifeco.com or by contacting the Secretary's Department at (204) 946-8366.

Forward-looking statements

This release may contain forward-looking statements about future operations, financial results, objectives and strategies of the Company. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate" and other similar expressions.

These statements are necessarily based on estimates and assumptions that are inherently subject to risks and uncertainties, many of which are beyond the Company's control. Actual results may differ materially due to a variety of factors, including legislative or regulatory developments, competition, technological change, global capital market activity, interest rates and general economic and political conditions in Canada, North America or internationally.

Readers are urged to consider these and other such factors carefully and not place undue emphasis on the Company's forward-looking statements.

Unless otherwise required by securities laws, the Company does not intend or have any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Great-West Life and key design are trademarks of The Great-West Life Assurance Company. London Life and Freedom 55 Financial are trademarks of London Life Assurance Company OnePlan is a trademark of Great-West Life & Annuity Insurance Company. Quadrus Investment Services is a trademark of Quadrus Investment Services Ltd.



Quarterly Report January 1 to September 30, 2003

TO THE SHAREHOLDERS

The interim unaudited consolidated financial statements including notes at September 30, 2003 were approved by the Board of Directors at a meeting held today in Toronto.

Great-West Lifeco Inc. (Lifeco) has reported net income attributable to common shareholders, excluding restructuring charges related to the acquisition of Canada Life Financial Corporation (CLFC), of \$336 million for the third quarter of 2003, compared to \$240 million reported a year ago, an increase of 40%. On a per share basis, this represents \$0.771 per common share for the third quarter of 2003, an increase of 18%, compared to a year ago. Net income, after restructuring costs, attributable to common shareholders for the quarter was \$324 million or \$0.739 per common share.

For the nine months ended September 30, 2003, net income attributable to common shareholders, excluding restructuring charges, was \$850 million, an increase of 22% compared to \$696 million for 2002, or \$2.176 per common share, an increase of 15% compared to \$1.889 per common share for 2002. Net income, after restructuring costs, attributable to common shareholders was \$838 million or \$2.144 per common share for the nine months of 2003. The results of CLFC are included from July 10, 2003.

Highlights

- For the third quarter of 2003, common shareholder net income, excluding restructuring charges, increased 40% and earnings per common share, on the same basis, increased 18% over the third quarter of 2002.
- The Canada Life acquisition contributed approximately \$0.045 per common share to third quarter earnings, which represents 6.2% accretion in quarter.
- Return on common shareholders' equity, excluding restructuring costs, was 21.6% for the twelve months ended September 30, 2003.
- Quarterly dividends declared were 29.25¢ per common share, payable December 31, 2003. Dividends paid on common shares for the first nine months of 2003 were 19% higher than a year ago.

Canada Life Acquisition

On July 10, 2003, Lifeco completed its acquisition of Canada Life Financial Corporation, the parent company of The Canada Life Assurance Company. Lifeco acquired all outstanding common shares of Canada Life Financial that it did not already beneficially own, for an aggregate transaction value of \$7.2 billion. Lifeco immediately transferred the common shares of Canada Life Financial Corporation to its Canadian subsidiary, The Great-West Life Assurance Company (Great-West). Canada Life Financial Corporation is now a wholly-owned subsidiary of Great-West.

Consolidated net earnings for Lifeco are the net operating earnings of The Great-West Life Assurance Company, Canada Life Financial Corporation from the date of acquisition, as well as London Life Insurance Company (London Life) and Great-West Life & Annuity Insurance Company (GWL&A), together with Lifeco's corporate results.



CANADA AND INTERNATIONAL SEGMENT

Canada and International consolidated net earnings of Lifeco attributable to common shareholders for the third quarter of 2003 increased 57% to \$179 million from \$114 million a year ago. For the nine months ended September 30, 2003, earnings were up 32% to \$429 million, compared to \$325 million at September 30, 2002.

The increases were due to both strong operating earnings from Great-West and London Life, as well as the inclusion of Canada and International results for CLFC from date of acquisition - July 10, 2003, which represents earnings of approximately \$57 million, net of related finance costs.

Total premiums and deposits for the nine months ended September 30, 2003 increased \$1.3 billion from 2002 levels, with the third quarter of 2003 up \$885 million. The increase reflects the inclusion in 2003 of \$1.9 billion of CLFC premiums and deposits, mitigated by lower reinsurance premiums in the third quarter of 2003.

Fee income increased \$109 million in 2003, of which \$98 million was the inclusion of CLFC in 2003.

Total assets under administration at September 30, 2003 were \$109.0 billion, which includes \$50.1 billion attributable to CLFC.

UNITED STATES SEGMENT

United States consolidated net earnings of Lifeco attributable to common shareholders for the third quarter of 2003 increased 29% to \$163 million from \$126 million a year ago. For the nine months ended September 30, 2003, earnings were up 15% to \$427 million compared to \$371 million at September 30, 2002.

The increases were primarily related to favourable morbidity in Healthcare and favourable mortality in Financial Services, for GWL&A, as well as the inclusion of the United States operations for CLFC from the date of acquisition - July 10, 2003, which represents approximately \$14 million.

Total premiums and deposits for the nine months ended September 30, 2003 decreased US \$790 million (CDN \$2.2 billion) compared to a year ago. The inclusion of CLFC results from date of acquisition impacted these results by CDN \$190 million. As reported earlier this year, the reduction in premiums and deposits in the Employee Benefits segment is attributable to a contraction in health care medical membership. However, as noted above, earnings of the segment increased year-over-year. The reduction in premiums and deposits in the Financial Services segment is primarily due to lower segregated funds deposits resulting from the effects of the U.S. equity markets.

The decrease in fee income in 2003 is attributable to both the Group health ASO business and the reductions in segregated funds deposits.

Total assets under administration were \$48.4 billion at September 30, 2003, including \$8.5 billion attributable to the U.S. operations of CLFC.



LIFECO CORPORATE

Corporate net earnings results for Lifeco, attributable to common shareholders, were a charge of \$18 million comprised mostly of restructuring costs of \$12 million incurred to September 30, 2003 related to the CLFC acquisition.

QUARTERLY DIVIDENDS

At its meeting today, the Board of Directors approved a quarterly dividend of \$0.2925 per share on the common shares of the Company payable December 31, 2003 to shareholders of record at the close of business December 3, 2003.

In addition, the Directors approved quarterly dividends on:

- Series D First Preferred Shares \$0.293750 per share;
- Series E First Preferred Shares \$0.30 per share; and
- Series F First Preferred Shares \$0.36875 per share payable December 31, 2003 to shareholders of record at the close of business December 3, 2003;
- Class A, Series 1 Preferred Shares \$0.3125 per share payable January 31, 2004 to shareholders of record at the close of business January 3, 2004.

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William T. McCallum
Co-President and Chief Executive Officer

Raymond L. McFeetors
Co-President and Chief Executive Officer

October 29, 2003



FINANCIAL HIGHLIGHTS (unaudited)

(in millions of dollars except per common share amounts)

		For the	thre	ee months	ended	For the nine months ended							
			Sep	tember 30):			Sep	tember 30	1			
		2003		2002	% Change		2003		2002	% Change			
Premiums:	_												
Life insurance, guaranteed annuities													
and insured health products	\$	3,064	\$	3,110	-1%	\$	8,682	\$	8,307	5%			
Self-funded premium equivalents													
(ASO contracts) (1)		2,065		2,369	-13%		6,286		7,198	-13%			
Segregated funds deposits: (1)													
Individual products		984		490	101%		1,841		1,829	1%			
Group products		1,048		878	19%		3,023		3,326	-9%			
Total premiums and deposits		7,161		6,847	5%		19,832		20,660	-4%			
Bulk reinsurance - initial ceded premiums (2)		(5,429)		_			(5,429)		· •				
Net premiums and deposits		1,732		6,847			14,403		20,660				
Fee and other income		498		441	13%		1,330		1,379	-4%			
Paid or credited to policyholders (2)		(2,059)		3,522	-158%		4,222		9,434	-55%			
Net income attributable to:		,		·			• •		,				
Preferred shareholders		15		7	114%		27		23	17%			
Common shareholders before restructuring costs		336		240	40%		850		696	22%			
Restructuring costs (3)		12		-			12		-				
Common shareholders		324		240	35%		838		696	20%			
Per Common Share													
Basic earnings before restructuring costs	\$	0.771	\$	0.653	18%	\$	2.176	\$	1.889	15%			
Restructuring costs (3)		0.032		-			0.032		-				
Basic earnings		0.739		0.653	13%		2.144		1.889	13%			
Dividends paid		0.2925		0.2475	18%		0.8325		0.6975	19%			
Return on common shareholders' equity (12 months	s):												
Net income before restructuring costs							21.6%		22.3%				
Net income							21.4%		22.3%				
At September 30						•	 						
Total assets						\$	99,083	\$	59,435	67%			
Segregated funds assets (1)							58,295		34,947	67%			
Total assets under administration						\$	157,378	\$	94,382	67%			
Capital stock and surplus							8,518		4,715	81%			
Book value per common share							16.50		11.40	45%			
•													

- (1) Segregated funds deposits and self-funded premium equivalents (ASO contracts)

 The financial statements of a life insurance company do not include the assets, liabilities, deposits and withdrawals of segregated funds or the claims payments related to administrative services only (ASO) Group health contracts. However, the Company does earn fee and other income related to these contracts. Both segregated fund and ASO contracts are an important aspect of the overall business of the Company and should be considered when companing volumes, size and trends.
- (2) During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed by The Great-West Life Assurance Company (Great-West) and Great-West Life & Annuity Insurance Company (GWL&A) with third parties. Premiums related to the initial cession of in force policy liabilities were \$5,429 million.
- (3) Following the acquisition of CLFC by the Company, a plan was developed to restructure and integrate the operations of CLFC with its wholly owned subsidiaries Great-West and GWL&A (see note 3 in the Company's 2003 interim financial statements). Shareholder net income for the three months and nine months ended September 30, 2003 includes restructuring of \$12 after-tax or \$.032 per common share.



SUMMARY OF CONSOLIDATED OPERATIONS (unaudited)

(in millions of dollars except earnings per common share)

		For the thr	ee r	nonths	For the nine months				
		ended Sep	tem	ber 30	 ended Sep	temb	er 30		
	•••	2003		2002	 2003		2002		
Income									
Premium income	\$	3,064	\$	3,110	\$ 8,682	\$	8,307		
Bulk reinsurance - initial ceded premiums (note 10)		(5,429)		<u> </u>	 (5,429)				
		(2,365)		3,110	3,253		8,307		
Net investment income		1,316		878	3,167		2,704		
Fee and other income		498		441_	 1,330		1,379		
		(551)		4,429	 7,750		12,390		
Benefits and Expenses									
Paid or credited to policyholders and		,							
beneficiaries including policyholder									
dividends and experience refunds (note 10)		(2,059)		3,522	4,222		9,434		
Commissions		288		166	621		531		
Operating expenses		607		413	1,439		1,329		
Premium taxes		53		31	115		92		
Restructuring costs (note 3)		21		-	21		-		
Distribution on Capital Trust Securities (note 6)		10		-	19		-		
Net income before income taxes		529		297	1,313		1,004		
Income taxes - current		230		121	474		297		
- future		(75)		(61)	 (98)		(14)		
Net income before non-controlling interests		374		237	937		721		
Non-controlling interests (note 6)		35		(10)	72		2		
Net income	\$	339	\$	247	\$ 865	\$	719		
Earnings per common share (note 9)									
Basic	\$	0.739	\$	0.653	\$ 2.144	\$	1.889		
Diluted	\$	0.732	\$	0.646	\$ 2.122	\$	1.865		
Summary of Net Income									
Preferred shareholder dividends	\$	15	\$	7	\$ 27	\$	23		
Net income - common shareholders		324		240	838		696		
Net income	\$	339	\$	247	\$ 865	\$	719		
Average number of shares outstanding - basic			_	-	 90,828,605		8,470,287		
Average number of shares outstanding - diluted					94,737,602		3,252,342		

CONSOLIDATED BALANCE SHEET (unaudited) (in millions of dollars)

Assets \$ 54,721 \$ 33,764 \$ 32,428 Mortgage loans 15,091 7,850 8,035 Stocks 3,019 1,581 1,513 Real estate 1,649 1,267 1,258 Loans to policyholders 6,605 6,177 6,123 Cash and certificates of deposit 3,458 912 1,328 Funds withheld by ceding insurers 4,655 4,786 4,538 Fremiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Goodwill and intangible assets (note 4) 6,358 1,887 1,687 Other assets 1,1710 1,093 1,384 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Total assets \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 645 638 <td< th=""><th></th><th>Sept</th><th>ember 30, 2003</th><th>Dec</th><th>ember 31, 2002</th><th colspan="4">September 30, 2002</th></td<>		Sept	ember 30, 2003	Dec	ember 31, 2002	September 30, 2002			
Mortgage loans 15,091 7,850 8,035 Stocks 3,019 1,581 1,513 Real estate 1,649 1,267 1,258 Loans to policyholders 6,605 6,177 6,123 Cash and certificates of deposit 3,488 912 1,328 Funds withheld by ceding insurers 4,655 4,786 4,538 Premiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$99,083 \$0.071 \$59,435 Liabilities \$68,137 \$44,508 \$42,254 Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 2,13 1,853 1,818 <	Assets			,					
Mortgage loans 15,091 7,850 8,035 Stocks 3,019 1,581 1,513 Real estate 1,649 1,267 1,258 Loans to policyholders 6,605 6,177 6,123 Cash and certificates of deposit 3,488 912 1,328 Funds withheld by ceding insurers 4,655 4,786 4,538 Premiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$99,083 \$0.071 \$59,435 Liabilities \$68,137 \$44,508 \$42,254 Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 2,13 1,853 1,818 <	Bonds	\$	54.721	\$	33,764	\$	32,428		
Stocks 3,019 1,581 1,513 Real estate 1,649 1,267 1,258 Loans to policyholders 6,605 6,177 6,123 Cash and certificates of deposit 3,488 912 1,328 Funds withheld by ceding insurers 4,655 4,786 4,538 Fremiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Liabilities \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 945 638 Provision for policyholder dividends 597 363 375 Provision for pocypholder funds 946 927 940 Provision for experience rating refunds 946 927 940	Mortgage loans	•	•	* :		*			
Real estate 1,649 1,267 1,258 Loans to policyholders 6,605 6,177 6,123 Cash and certificates of deposit 3,458 912 1,328 Funds withheld by ceding insurers 4,655 4,786 4,538 Premiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets \$ 99,083 \$ 60,071 \$ 59,435 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Liabilities \$ 8,137 \$ 44,508 \$ 44,254 Provision for claims \$ 1,266 \$ 45 \$ 23 <			-						
Cash and certificates of deposit 3,458 912 1,328 Funds withheld by ceding insurers 4,655 4,786 4,538 Premiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Liabilities \$ 68,137 \$ 44,508 \$ 44,254 Policy liabilities \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 </td <td>Real estate</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td>	Real estate		-						
Funds withheld by ceding insurers 4,655 4,786 4,538 Premiums in course of collection 560 305 351 Interest due and accrued 945 511 550 Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$99,083 \$60,071 \$94,355 Liabilities \$99,083 \$60,071 \$94,355 Policy liabilities \$86,137 \$44,508 \$44,254 Provision for claims 1,126 645 638 Provision for claims 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 Policyholder funds 2,138 1,853 1,818 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525	Loans to policyholders		6,605		6,177		6,123		
Premiums in course of collection 560 305 351 Interest due and accrued 945 511 550 55	Cash and certificates of deposit		3,458		912		1,328		
Interest due and accrued	Funds withheld by ceding insurers		4,655		4,786		4,538		
Future income taxes 312 138 240 Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Liabilities Policy liabilities Actuarial liabilities \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred	Premiums in course of collection		560		305		351		
Goodwill and intangible assets (note 4) 6,358 1,687 1,687 Other assets 1,710 1,093 1,384 Total assets \$99,083 \$60,071 \$59,435 Liabilities Valuation of the color of policy of	Interest due and accrued		945		511		550		
Other assets 1,710 1,093 1,384 Total assets \$ 99,083 \$ 60,071 \$ 59,435 Liabilities Policy liabilities Policy liabilities \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 Provision for experience rating refunds 24,138 1,853 1,818 Policyholder funds 2,138 1,853 1,818 Policyholder funds 2,138 1,853 1,818 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 909 5111 446 Net deferred gains on portfolio investments sold 2,221 958	Future income taxes		312		138		240		
Total assets \$ 99,083 \$ 60,071 \$ 59,435 Liabilities Policy liabilities Policy liabilities Actuarial liabilities (Provision for claims \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 645 645 648 927 940 Policyholder funds 2,138 1,853 1,818 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 Capital Stock and Surplus 2,543	Goodwill and intangible assets (note 4)		6,358		1,687		1,687		
Policy liabilities	Other assets		1,710		1,093		1,384		
Policy liabilities	Total assets	\$	99,083	\$	60,071	\$	59,435		
Actuarial liabilities \$ 68,137 \$ 44,508 \$ 44,254 Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (9	Liabilities								
Provision for claims 1,126 645 638 Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715 <td>Policy liabilities</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Policy liabilities								
Provision for policyholder dividends 597 363 375 Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Actuarial liabilities	\$	68,137	\$	44,508	\$	44,254		
Provision for experience rating refunds 946 927 940 Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Capital stock (note 7) 5,798 1,982 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Provision for claims		1,126		645		638		
Policyholder funds 2,138 1,853 1,818 72,944 48,296 48,025 Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 2,543 2,051 1,926 Capital stock (note 7) 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Provision for policyholder dividends		597		363		375		
T2,944	Provision for experience rating refunds		946		927		940		
Commercial paper and other loans (note 5) 2,999 1,012 1,015 Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 2,543 2,051 1,926 Capital stock (note 7) 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Policyholder funds		2,138		1,853				
Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715			72,944		48,296		48,025		
Current income taxes 600 454 525 Funds held under reinsurance contracts (note 10) 4,735 - - Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Commercial paper and other loans (note 5)		2,999		1,012		1,015		
Other liabilities 3,614 2,081 1,783 Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715			600		454		525		
Repurchase agreements 909 511 446 Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Funds held under reinsurance contracts (note 10)		4,735		_		-		
Net deferred gains on portfolio investments sold 2,221 958 1,000 88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Other liabilities		3,614		2,081		1,783		
88,022 53,312 52,794 Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Repurchase agreements		909		511		446		
Non-controlling interests (note 6) 2,543 2,051 1,926 Capital Stock and Surplus 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Net deferred gains on portfolio investments sold		2,221		958		1,000		
Capital Stock and Surplus Capital stock (note 7) 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715		<u></u>	88,022	<u> </u>	53,312		52,794		
Capital stock (note 7) 5,798 1,982 2,082 Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Non-controlling interests (note 6)		2,543		2,051		1,926		
Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Capital Stock and Surplus								
Surplus 2,817 2,382 2,278 Provision for unrealized gain on translation of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	Capital stock (note 7)		5,798		1,982		2,082		
of net investment in foreign operations (97) 344 355 8,518 4,708 4,715			•						
of net investment in foreign operations (97) 344 355 8,518 4,708 4,715	•				a.				
8,518 4,708 4,715			(97)		344		355		
Liabilities, capital stock and surplus \$ 99,083 \$ 60,071 \$ 59,435					4,708		4,715		
	Liabilities, capital stock and surplus	\$	99,083	\$	60,071	\$	59,435		



CONSOLIDATED STATEMENT OF SURPLUS (unaudited)

(in millions of dollars)

		nine months September 30
	2003	2002
Balance, beginning of year	\$ 2,382	\$ 1,951
Net income	865	719
Redemption premium - preferred shares	(2)	-
Common share cancellation excess	(72)	(112)
Dividends to shareholders Preferred shareholders Common shareholders	(27) (329)	(23) (257)
Balance, end of period	\$ 2,817	\$ 2,278



CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited) (in millions of dollars)

	F	or the thr	ee me	onths	For the nine months					
		ended Sep	temb	er 30		ended Sep	er 30			
		2003		2002		2003		2002		
Operations										
Net income	\$	339	\$	247	\$	865	\$	719		
Adjustments for non-cash items:										
Change in policy liabilities		(3,685)		738		(3,756)		610		
Change in funds withheld by ceding insurers		(38)		(416)		131		(61)		
Change in funds held under reinsurance contracts		4,735		-		4,735		-		
Change in current income taxes payable		88		(26)		145		14		
Future income tax expense		(75)		(61)		(98)		(14)		
Other		(309)		(579)		266		(854)		
Cash flows from operations		1,055		(97)		2,288		414		
Financing Activities										
Issue of common shares		1,025		2		1,033		14		
Purchased and cancelled common shares		(33)		(53)		(86)		(127)		
Redemption of preferred shares		(102)		-		(102)		-		
Issue of debentures		-		-		600		-		
Issue (repayment) of commercial paper and other loans		986		(50)		983		(58)		
Debenture issue costs		-		-		(6)		-		
Dividends paid		(146)		(98)		(356)	_	(280)		
		1,730		(199)		2,066		(451)		
Investment Activities										
Bond sales and maturities		11,852		5,456		26,688		15,944		
Mortgage loan repayments		676		405		1,317		1,272		
Stock sales		264		148		560		279		
Real estate sales		290		-		466		38		
Change in loans to policyholders		(381)		238		(454)		68		
Change in repurchase agreements		663		(55)		466		47		
Investment in Canada Life Financial Corporation		(1,862)		-		(1,862)				
Investment in subsidiaries		170		-		170		72		
Investment in bonds		(10,993)		(5,112)		(27,419)		(15,791)		
Investment in mortgage loans		(1,023)		(313)		(1,329)		(922)		
Investment in stocks		(158)		(55)		(372)		(451)		
Investment in real estate		(20)		(9)		(39)		(28)		
		(522)		703	·	(1,808)		528		
Increase in cash and certificates of deposit		2,263		407		2,546		491		
Cash and certificates of deposit, beginning of period		1,195		921	<u>:</u>	912	<u>:</u>	837		
Cash and certificates of deposit, end of period	\$	3,458	\$	1,328	\$	3,458	\$	1,328		



Notes to Interim Consolidated Financial Statements (unaudited)

(\$ amounts in millions except per share amounts)

1. Basis of Presentation and Summary of Accounting Policies

(a) The interim unaudited consolidated financial statements of Great-West Lifeco Inc. (Lifeco or the Company) at September 30, 2003 have been prepared in accordance with Canadian generally accepted accounting principles, using the same accounting policies and methods of computation followed in the consolidated financial statements for the year ended December 31, 2002, except as noted below. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's annual report dated December 31, 2002.

(b) New Accounting Requirements for 2003

Disclosure of Guarantees

In February 2003, the CICA issued Accounting Guideline 14 (AcG-14), Disclosure of Guarantees, which identifies disclosure requirements for certain guarantees, for financial statements of interim and annual periods on or after January 1, 2003.

In the normal course, the Company may enter into agreements which may contain features which meet the AcG-14 definition of a guarantee, and while the maximum guarantee cannot always be determined, given the nature of the future events which may or may not occur, any such arrangements that were material have been previously disclosed by the Company.

Accounting for Costs Associated with Exit and Disposal Activities (Including Costs Incurred in a Restructuring)

In March 2003, the CICA issued Emerging Issue Committee (EIC) Abstract EIC-135 Accounting for Costs Associated with Exit and Disposal Activities (Including Costs Incurred in a Restructuring) for restructurings initiated after March 31, 2003. The standard replaces EIC-60 Liability Recognition for Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring) and requires recognition of integration and restructuring costs in income when they are incurred. See note 3 for the impact of these abstracts on the financial statements of the Company.

(c) Certain of 2002 amounts presented for comparative purposes have been reclassified to conform with the presentation adopted in the current year.

2. Acquisitions and Disposals

(a) Acquisition of Canada Life Financial Corporation

On July 10, 2003, the Company acquired all of the outstanding common shares of Canada Life Financial Corporation (CLFC), the parent company of The Canada Life Assurance Company (Canada Life), that were not already beneficially owned by the Company at a price of \$44.50 per CLFC common share, representing an aggregate transaction value of \$7.2 billion, including estimated transaction costs.



The acquisition was completed by way of a capital reorganization of CLFC pursuant to which CLFC shareholders received as consideration one of the following alternatives for each of their CLFC common shares:

- \$44.50 in cash (to an aggregate maximum of approximately \$4.4 billion); or
- 1.78 Lifeco 4.80% Non-Cumulative First Preferred Shares, Series E (to an aggregate maximum of 24 million Lifeco Series E Shares); or
- 1.78 Lifeco 5.90% Non-Cumulative First Preferred Shares, Series F (to an aggregate maximum of 8 million Lifeco Series F Shares); or
- 1.1849 Lifeco common shares (to an aggregate maximum of approximately 56 million Lifeco common shares); or
- any combination of the foregoing;

in each case subject to election and proration as a result of the stated maximums.

After election and proration, Lifeco issued 55,958,505 common shares at a price of \$37.556 per common share which represents the weighted-average trading price of Lifeco common shares on the last five trading days prior to February 17, 2003, the effective date of the transaction agreement. Lifeco also issued 23,868,131 Lifeco 4.80% Non-Cumulative First Preferred Shares, Series E and 7,957,006 Lifeco 5.90% Non-Cumulative First Preferred Shares, Series F, both at a price of \$25.00 per preferred share. The 607,712 common shares of CLFC that were beneficially owned by the Company had a carrying value of \$21 as at the date of the acquisition.

Vested stock options on 2,766,834 CLFC common shares, outstanding at acquisition were exchanged for an equivalent number of Lifeco stock options on 3,278,421 Lifeco common shares at exercise prices based on a value of \$37.556 for each Lifeco common share and \$44.50 for each CLFC common share. These options immediately vested and had an expiry date of August 25, 2003 and were essentially all exercised between July 10 and August 25, 2003.

On July 10, 2003, to support the financing of the transaction, Power Financial Corporation invested \$800 to purchase 21,301,523 common shares of Lifeco from treasury via private placement. Investors Group Inc. has also invested \$100 by purchasing 2,662,690 Lifeco common shares from treasury via private placement. See note 7 for a summary of capital stock activity in connection with the acquistion.

Lifeco also entered into an arrangement with a Canadian chartered bank (the "Bank") pursuant to which the Bank agreed to underwrite a credit facility in favour of the Company, Great-West, or one or more of its subsidiaries. The credit facility provides a one year bank facility of up to \$1,400, and also up to \$600 of five year term financing. The five year term financing is syndicated to a group of international financial institutions. The balances of these facilities on September 30, 2003 were \$394 and \$600 respectively.

Immediately after the acquisition, Lifeco conveyed its ownership of CLFC common shares to its subsidiary, The Great-West Life Assurance Company (Great-West), at cost.



The allocation of the purchase price is summarized as follows:

		cipating count		reholder ccount		Total
Value of assets acquired: Cash and certificates on deposit Bonds Mortgage loans	\$	251 4,031 1,042	\$	2,142 18,569 6,356	\$	2,393 22,600 7,398
Stocks Real estate		694 157		757 857		1,451 1,014
Loans to policyholders Other invested assets		716		339 447		1,014 1,055 456
Other assets Other assets	\$	9 121 7,021	\$	1,565 31,032	\$	1,686 38,053
Makes of Bak 990 as assumed.	_Ψ	7,021	Ψ	31,032	<u> </u>	30,003
Value of liabilities assumed: Policy liabilities		6,588		24,881		31,469
Commercial paper and other loans Income taxes payable		- 39		592 74		592 113
Net deferred gains on portfolio investments sold		332		842		1,174
Other liabilities Non-controlling interests		19 -		1,483 492		1,502 492
Participating policyholder surplus Preferred shares		43 -		- 162		43 162
		7,021		28,526		35,547
Fair value of net assets acquired	\$	-	\$	2,506	\$	2,506
Total purchase consideration:					•	4.040
Cash Lifeco common shares					\$	4,219 2,102
Lifeco 4.80% Preferred Shares, Series E						597
Lifeco 5.90% Preferred Shares, Series F						199
Fair value of Lifeco options exchanged for CLFC opt Value of CLFC common shares already owned	ions					10 21
Transaction and related costs (estimated), net of ince	ome taxe	es				36
, , , , , , , , , , , , , , , , , , , ,					\$	7,184
Goodwill and intangible assets on acquisition (1)					\$	4,678

The amounts assigned to the assets acquired and liabilities assumed and associated goodwill and intangible assets may be adjusted when the allocation process has been finalized. Included in other liabilities are accruals for CLFC restructuring costs of \$250 for the elimination of duplicate systems, consolidation of operations, staff reductions, employee relocation and closure of facilities (see note 3).

(1) The allocation of the purchase price to intangible assets acquired and the assignment of goodwill to the Company's major reportable segments is expected to be completed in the fourth quarter of 2003.



Results of CLFC are included in the Summary of Consolidated Operations from the date of acquisition. Reference should be made to the consolidated financial statements of CLFC for the year ended December 31, 2002. Canada Life offers insurance and other protection and wealth management products and services to individuals and groups, including reinsurance services, primarily in Canada, the United States, the United Kingdom and the Republic of Ireland, and in several other jurisdictions.

(b) Sale of Lifestyle Retirement Communities

During the third quarter of 2003, London Life completed its previously announced sale of Lifestyle Retirement Communities Ltd., a wholly-owned subsidiary of London Life, which resulted in an after-tax gain of \$35 in the participating account and \$17 in the shareholder account.

3. Restructuring Costs

Following the acquisition of CLFC on July 10, 2003, the Company developed a plan to restructure and integrate the operations of CLFC with its wholly owned subsidiaries Great-West, London Life and GWL&A. The Company expects the restructuring to be substantially completed by the end of 2004. Costs of \$450 are expected to be incurred as a result and consist primarily of the consolidation of operations and systems, compensation costs and consolidation of facilities. The costs include approximately \$250 that will be charged against the liability for restructuring costs that was recognized as part of the purchase equation of CLFC and costs of approximately \$200 that will be charged to income as incurred in accordance EIC-135 Accounting for Costs Associated with Exit and Disposal Activities (Including Certain Costs Incurred in a Restructuring) that was effective April 1, 2003.

The following details the amount and status of restructuring costs for the period ended September 30, 2003:

						An	nount u	ed in the	riod								
	Expect	ted fo	uture c	ost	s	er	nded Se	epte	mber 30), 20	003	Bal	ance S	epte	mber:	30,	2003
Acc	crued	Exp	ense		_	Ac	crued	Ex	pense			: Ac	crued	Ex	pense		
r	on		as				on		as				on		as		
Acqı	uisition	Inc	urred	Т	otal	Acq	uisition	Inc	curred	Ţ	otal	Acq	uisition	Inc	curred	Т	otal
Costs of eliminating																	:
duplicate systems \$	10	\$	25	\$	35	\$	1	\$	4	\$	5	\$	9	\$	21	\$	30
Costs of consolidating																	
operations	15		155		170		1		12		13		14		143		157
Compensation costs	192		20		212		41		5		46		151		15		166
Costs of consolidating																	
facilities	33		-		33		-		-		-		33		-		33
\$	250	\$	200	\$	450	\$	43	\$	21	\$	64	\$	207	\$	179	\$	386
																	
Canada \$	218	\$	187	\$	405	\$	43	\$	16	\$	59	\$	175	\$	171	\$	346
United States	32		13		45		-	_	5		5		32		8		40
\$	250	\$	200	\$	450	\$	43	\$	21	\$	64	\$	207	\$	179	\$	386



4. Goodwill and Intangible Assets

(a) Excluding the acquisition of CLFC, the carrying value of goodwill and changes in the carrying value of goodwill are as follows:

For the nine months ended September 30	2003								
	Can	ada and							
	Inter	rnational	United	d States	•	Total			
Balance, beginning of year	\$	1,092	\$	66	\$	1,158			
Acquisition of subsidiary		3		-		3			
Changes in foreign exchange rates		-		(10)		(10)			
Balance, end of period	\$	1,095	\$	56	\$	1,151			
				~~					
			20	02					
	Can	ada and	20	02					
		ada and		d States		Total			
Balance, beginning of year					\$	1,604			
Reclassification between goodwill and intangible assets	Inte \$	rnational	United	d States	_				
Reclassification between goodwill and intangible assets Reclassification between goodwill and future taxes	Inte \$	rnational 1,538 (529) 86	United	d States	_	1,604 (529) 86			
Reclassification between goodwill and intangible assets	Inte \$	rnational 1,538 (529)	United	d States	_	1,604 (529)			

(b) Excluding the acquisition of CLFC, the carrying value of intangible assets and changes in the carrying value of intangible assets are as follows:

For the nine months ended September 30	2	003
definite life intangible assets - Brands and trademarks - Shareholder portion of acquired future Participati account profits	begin	ance, ning and of period
Indefinite life intangible assets		
- Brands and trademarks	\$	175
- Shareholder portion of acquired future Participating	ıg	
account profits		354
Total	\$	529



				2002		
	begir	ance, nning of eriod		lassification from goodwill	е	lance, nd of eriod
Indefinite life intangible assets - Brands and trademarks - Shareholder portion of acquired future Participating	\$	-	: (175	\$	175
account profits Total	\$	-	_	354 \$ 529	\$	354 529

(c) As a result of the acquisition of CLFC, the carrying value of goodwill and intangible assets are as follows:

For the nine months ended September 30	2003										
	Canada and										
	International	United States	Total								
Goodwill before CLFC acquisition	\$ 1,095	\$ 56	\$ 1,151								
Intangible assets before CLFC acquisition	529	-	529								
Goodwill and intangible assets - CLFC acquisition	4,564	114	4,678								
Total	\$ 6,188	\$ 170	\$ 6,358								

The goodwill and intangible assets arising from the CLFC acquisition may be adjusted in terms of both amount and allocation to the Company's major reportable segments once the allocation of the purchase price to the assets acquired and liabilities assumed of CLFC is finalized.

5. Commercial Paper and Other Loans (changes since December 31, 2002 annual report)

On March 21, 2003 the Company issued \$200 principal amount of 6.14% debentures which mature on March 21, 2018 and \$400 principal amount of 6.67% debentures which mature on March 21, 2033.

To support the financing of the acquisition of CLFC, the Company entered into a credit with a Canadian chartered bank (see note 2). The credit facility provides a one year bank facility of up to \$1,400, and also up to \$600 of five year term financing. The five year term financing is syndicated to a group of international financial institutions. The balances of these facilities on September 30, 2003 were \$394 and \$600 respectively.



6. Non-Controlling Interests

The Company controlled a 100% equity interest in Great-West, Canada Life and GWL&A at September 30, 2003. The non-controlling interests of GWL&A, Great-West, Canada Life and its subsidiaries are:

a)	For the three months ended September 30						For the nine months ended September 3					
	2	003	2	002	2	003	2	002				
Participating policyholder Net income attributable to participating policyholder before policyholder dividends												
Great-West	\$	25	\$	20	\$	75	\$	65				
London Life		170		121		458		378				
Canada Life		12		-		12		-				
GWL&A		56		48		145		150				
Policyholder dividends												
Great-West		24		23		69		69				
London Life		139		134		404		391				
Canada Life		13		-		13		_				
GWL&A		56		48		143		149				
Net income		31		(16)		61		(16)				
Preferred shareholder dividends of subsidiaries		4		6		10		17				
Non-controlling interests in capital stock and surplus		-		-		1		1				
Total	\$	35	\$	(10)	\$	72	\$	2				
Distribution on Great-West Life Capital Trust Securities Distribution on Canada Life Capital Trust Securities	s \$	6 7	\$	-	\$	16 7	\$	-				
Capital Trust units held by consolidated group		(3)				(4)						
	\$	10	\$		\$	19	\$					



b)	As at	•	ember 30, 2003	ember 31, 2002	•	ember 30, 2002
	Participating policyholder undistributed surplus Great-West	\$	336	\$ 330	\$	328
	London Life		959	916		902
	Canada Life GWL&A		42 211	244		- 235
			1,548	 1,490		1,465
	Preferred shareholders of subsidiaries		371	209		459
	Non-controlling interests in capital stock and surplus		-	2		2
	Trust units issued by Great-West Life Capital Trust		350	350		
	Trust units issued by Canada Life Capital Trust		491	· · · · · · · · · · · · · · · · · · ·		-
	Capital Trust units held by consolidated group		(217)	 _		-
			624	350		-
		\$	2,543	\$ 2,051	\$	1,926

7. Capital Stock

Authorized

Unlimited First Preferred Shares, Class A Preferred Shares and Second Preferred Shares Unlimited Common Shares

Issued and Outstanding

_	Septembe	er 30, 2003	Septemb	er 30, 2002
	Number	Stated Val		Stated Value (thousands)
Preferred Shares:				
Series B, 7.45% Non-Cumulative				
First Preferred Shares	-	\$ -	4,000,000	\$ 100,000
Series C, 7.75% Non-Cumulative				
First Preferred Shares	-	-	4,000,000	100,000
Series D, 4.70% Non-Cumulative				
First Preferred Shares	8,000,000	200,0	8,000,000	200,000
Series E, 4.80% Non-Cumulative			: 	
First Preferred Shares	23,868,131	596,7	-	•
Series F, 5.90% Non-Cumulative	- 0 000	400.0		
First Preferred Shares	7,957,006	198,9	25 -	· · · · · · · · · · · · · · · · · · ·
Series 1, 5.00% Non-Cumulative	E 400 040	120.0	06 E 100 040	120.906
Class A Preferred Shares	5,192,242	129,8		129,806
Balance, end of period	45,017,379	\$ 1,125,4	34 21,192,242	<u>\$ 529,806</u>



Common Shares:

Balance, beginning of year	366,376,712	\$ 1,551,764	369,459,808	\$ 1,553,294
Purchased and cancelled under				
Normal Course Issuer Bid	(2,213,700)	(14,325)	(3,533,300)	(14,901)
Issued under Stock Option Plan	727,371	10,978	1,267,438	14,061
Private placement	23,964,213	900,000	-	-
Issued on acquisition of CLFC	55,958,505	2,101,573	-	-
Issued and exchanged for vested				
CLFC options	3,261,645	122,495	_	
Balance, end of period	448,074,746	\$ 4,672,485	367,193,946	\$ 1,552,454
Total Capital Stock		\$ 5,797,919		\$ 2,082,260

Preferred Shares:

The Series C 7.75% Non-Cumulative First Preferred Shares were redeemed September 30, 2003 for a price of \$25.50 per share.

On acquisition of CLFC the Company issued 23,868,131 Series E, 4.80% Non-Cumulative First Preferred Shares for a value of \$597 or \$25 per share. The shares are redeemable or convertible to common shares of the Company at the option of the Company on or after September 30, 2009, and are convertible to common shares of the Company at the option of the holder on or after September 30, 2013.

On acquisition of CLFC the Company issued 7,957,006 Series F, 5.90% Non-Cumulative First Preferred Shares for a value of \$199 or \$25 per share. The shares are redeemable at the option of the Company on or after September 30, 2008.

Common Shares:

On July 10, 2003, to support the financing of the acquisition of CLFC, 21,301,523 common shares were issued from treasury via private placement to Power Financial Corporation for a value of \$800 or \$37.556 per share and 2,662,690 common shares were issued from treasury via private placement to Investors Group Inc. for \$100 or \$37.556 per share.

On acquisition of CLFC 55,958,505 common shares were issued to CLFC common shareholders for a value of \$2,102 or \$37.556 per share.

During the third quarter Lifeco issued 3,261,645 common shares under stock options granted to vested CLFC option holders (see note 8) for a value of \$122 or \$37.556 per share.

8. Stock-Based Compensation and Other Stock-Based Payment

Under the Company's stock option plan 367,000 options were granted during the first quarter, 131,750 options were granted during the second quarter, and 1,361,500 options were granted during the third quarter of 2003 (26,000 options were granted during the second quarter, and 148,500 options were granted during the third quarter of 2002). The weighted-average fair value of options granted during the nine months ended



September 30, 2003 was \$9.94 per option (\$9.76 during the nine months ended September 30, 2002). The fair value of each option granted was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions used for the options granted for the nine months ended September 30, 2003 and September 30, 2002 respectively: dividend yield 2.813% (2.450%), expected volatility 26.21% (25.97%), risk-free interest rate 4.473% (5.065%), and expected life of 7 years (7 years).

On July 10, 2003, 2,766,834 vested stock options of CLFC, outstanding at acquisition, were exchanged for an equivalent number of Lifeco stock options to purchase an aggregate of 3,278,155 Lifeco common shares at exercise prices based on a value of \$37.556 for each Lifeco common share and \$44.50 for each CLFC common share. These options were essentially all exercised between July 10 and August 25, 2003. The value ascribed to the options, which was included in the purchase price of CLFC (as described in note 2), represents the difference in exercise price between the Lifeco options issued, which immediately vested and had an expiry date of August 25, 2003, and the vested CLFC options at the date of the exchange.

In accordance with the intrinsic value based method of accounting, no compensation expense has been recorded for options granted under the Company's plan. Had the fair value based method of accounting been applied, compensation expense, net of tax, would have been recorded for the options granted under the Company's plan since January 1, 2002 based on the fair value of the options granted, amortized over the vesting period. The Company's net income for the nine months ended September 30, 2003 on this basis would have been reduced by less than \$1 million and earnings per common share would have been reduced by \$0.002 (less than \$0.001 in 2002).



9. Earnings Per Common Share

The following table provides a reconciliation between basic and diluted earnings per common share:

			r the thr ded Sep				or the nii		
		2	003		2002	2	003	2	002
a) Earnings									
Net income - con	nmon shareholders		324	\$	240	\$	838	\$	696
b) Number of Com	mon Shares at Septemb	er 30							
Average number Add:	of common shares outsta	anding				390,8	328,605	368,4	470,287
-Potential ex	ercise of outstanding stoo	ck opti	ons			3,9	908,997	4,	782,055
Average number	of common shares outsta	anding	- diluted	d bas	sis	394,	737,602	373,2	252,342
Earnings per Comm	on Share (a) divided by	b))							
Basic		\$	0.739	<u>\$</u>	0.653	\$	2.144	\$	1.889
Diluted		\$	0.732	\$	0.646	\$	2.122	\$	1.865

10. Reinsurance Transactions

During the third quarter, Great-West, London Life, and GWL&A reinsured certain blocks of individual non-participating life insurance on a yearly renewable term reinsurance basis and group life, long term disability and group annuity business, on a coinsurance/funds withheld basis. The ceded premiums of \$5,429 associated with the transaction have been recorded on the Summary of Consolidated Operations as a reduction to premium income with a corresponding reduction to the change in actuarial liabilities and provision for claims. For the Consolidated Balance Sheet, this transaction resulted in a reduction in policyholder liabilities of \$4,735 and an increase in funds held under reinsurance contracts of the same amount.



11. Segmented Information

Following the acquisition of CLFC on July 10, 2003, the Company's major reportable segments are Canada and International, and United States operations reflecting the management structure and organization of the Company. In the Canada and International segment, the Company operates primarily in Canada, the United Kingdom, Ireland and Germany through Great-West and its wholly owned subsidiaries CLFC and LIG. In the United States, the Company operates primarily through GWL&A and CLFC. In addition, a Lifeco Corporate segment has been established to record Lifeco holding company activities and transactions that are not directly attributable to measurement of the business segments of the Company.



(a) Consolidated Operations

	 				Canac	a and	interna	atior	nal				—
				Sh	areholder					Parl	ticipatin	g	
	roup urance	Insu Inve	ividual rance & estment oducts	Inter	national nsurance	Corp	oorate		Total		Total		I Canada ernational
Income:													
Premium income Bulk reinsurance - initial	\$ 595	\$	308	\$	898	\$	(6)	\$	1,795	\$	451	\$	2,246
ceded premium	(2,716)						•		(2,716)	_			(2,716)
N. Aller Jan Aller	(2,121)		308		898		(6)		(921)		451		(470)
Net investment income Fee and other income	77 26		262 112		211 60		9		550 207		372 1		922 208
Total income	 (2,018)		682		1,169		3		(164)		824		660
,	 (2,010)		002		1,103				(164)	_	024		880
Benefits and Expenses: Paid or credited to policyholders	(2,286)		409		984		(7)		(900)		666		(234)
Other	172		162		145		` 5		484		88		572
Restructuring costs Distribution on Capital	•		-		-		-		•		-		-
Trust Securities	 •		-		•		10		10				10_
Net operating income before income taxes	96		111		40		(5)		242		70		312
Income taxes	29		25		5_		(15)		_ 44		36		80
Net income before non-controlling interests	67		86		35		10		198		34		232
Non-controlling interests	 •		•		-		4		4_		34		38
Net income	\$ 67	\$	86	\$	35_	\$	6	\$	194	<u>\$</u>			194
Summary of Net Income													
Preferred shareholder dividends Net income - common	\$ -	\$	•	\$	-	\$	15	\$	15	\$	-	\$	15
shareholders	 67		86		35		(9)		179		-		179
Net income	\$ 67	\$	86	\$	35	\$	6	\$	194	\$		\$	194



			-			Unite	d S	tates								
		ployee nefits		Share ancial rvices		er porate		Total		cipating otal		Total U.S.	Li	otal feco porate		Total
_			-00.	11000		polato		TOTAL		Ju.		0.0.	<u> </u>	poluto	_	- Cui
Income: Premium income Bulk reinsurance - initial ceded premium	\$	451 (575)	\$	259 2,138)	\$	•	\$	710 (2,713)	\$	108	\$	818 (2,713)	\$	-	\$	3,064 (5,429)
ceded premium		(124)		1,879)				(2,003)		108		(1,895)		 -		(2,365)
Net investment income Fee and other income		46 206		214 82		11 1		271 		123 1		394 290		-		1,316
Total income		128		1,583)		12		(1,443)		232		(1,211)		<u>. </u>		(551)
Benefits and Expenses: Paid or credited to																
policyholders		(249)	(1,794)		(2)		(2,045)		220		(1,825)		-		(2,059)
Other		257		96		6		359		15		374		2		948
Restructuring costs		-		-		-		-		-				21		21
Distribution on Capital Trust Securities		•		<u>. </u>		·						<u>.</u>				10
Net operating income before income taxes		120		115		8		243		(3)		240		(23)		529
Income taxes		43		39		(2)		80				80		(5)		155
Net income before non-con	trollin	α														
interests		77		76		10		163		(3)		160		(18)		374
Non-controlling interests						<u>. </u>				(3)		(3)				35
Net income	\$	77	\$	76	<u>\$</u>	10	<u>\$</u> _	163	\$		<u>\$</u>	163	\$	(18)	\$	339
									-						_	<u>.</u>
Summary of Net Income																
Preferred shareholder dividends	\$	-	\$	-	\$	-	\$	-	\$, -	\$		\$	-	\$	15
Net income - common shareholders		77		76		10		163		•		163		(18)		324
Net income	\$	77	\$	76	\$	10	\$	163	\$	<u> </u>	\$	163	\$_	(18)	\$	339



	 				Cana	ida ar	nd Intern	ation	nal			
				Sh	nareholder					Part	icipating	
	roup urance	Insu Inve	ividual rance & estment oducts	Inte	rnational insurance	Cor	porate		Total		Total	 I Canada emational
Income: Premium income Net investment income Fee and other income	\$ 575 52 16	\$	167 112 81	\$	1,227 103	\$	3 29 5	\$	1,972 296 102	\$	335 215	\$ 2,307 511 102
Total income	643		360		1,330		37		2,370		550	 2,920
Benefits and Expenses: Paid or credited to policyholders Other Net operating income before income taxes	 481 107 55		194 88 78		1,345 7 (22)	-	11 		2,031 209 130		503 64 (17)	 2,534 273 113
Income taxes	21		32		2		(53)		2		(1)	1
Net income before non-controlling interests	34		46		(24)		72		128		(16)	112
Non-controlling interests	 						6_		6		(16)	 (10)
Net income	\$ 34	\$	46	\$	(24)	\$	66	\$	122	\$	-	\$ 122
Summary of Net Income												
Preferred shareholder dividends Net income - common	\$ -	\$	-	\$	-	\$	8	\$	8	\$	-	\$ 8
shareholders Net income	\$ 34 34	\$	46 46	\$	(24)	\$	58 66	\$	114 122	\$	-	\$ 114 122

GREAT-WEST LIFECOINC.

						United	State	es								
				Share	holde	r			Parti	cipating			Т	otal		
		ployee nefits		ancial rvices		oorate		otal		otal		Γotal J.S.	_	feco porate		Total
Income: Premium income	\$	416	\$	312	\$	-	\$	728	\$	75	\$	803	\$		\$	3,110
Net investment income Fee and other income		26 253		200 86		3		229 339		138 <u>-</u>		367 339		-		878 441
Total income		695		598		3		1,296		213		1,509				4,429
Benefits and Expenses: Paid or credited to																
policyholders		346		434		1		781		207		988		-		3,522
Other		262		80		(9)		333		4		337				610
Net operating income before income taxes		87		84		11		182		2		184		-		297
Income taxes		22		25		10		57		2		59				60
Net income before non-cor interests	ntrollin	g 65		59		1		125		-		125		_		237
Non-controlling interests								<u> </u>		<u>-</u>						(10)
Net income	\$	65	\$	59	\$	1	\$	125	\$	<u>-</u>	\$	125	\$		\$	247
Summary of Net Income					-											
Preferred shareholder																
dividends	\$	_	\$	_	\$	(1)	\$	(1)	\$	_	\$	(1)	\$	_	\$	7
Net income - common	•		•		•	1 .7	•		•		,		•		•	-
shareholders		65		59		2		126		_:		126		-		240
Net income	\$	65	\$	59	\$	1	\$	125	\$	<u>-</u> .	\$	125	\$	-	\$	247



						Cana	da an	d Interr	natio	nal				
					Sh	areholder					Part	icipatin	g	
		oup irance	Insu Inve		Inte	rnational insurance	Cor	oorate		Total		Total	- Tota	ıl Canada ernational
Income: Premium income Bulk reinsurance - initial ceded premium		1,754 (2,716)	\$	703	\$	3,046	\$		\$	5,503 (2,716)	\$	1,168	\$	6,671 (2,716)
Net investment income Fee and other income		(962) 178 64		703 486 279		3,046 496 60		56 21		2,787 1,216 424		1,168 863 1		3,955 2,079 425
Total income		(720)		1,468		3,602		77		4,427		2,032		6,459
Benefits and Expenses: Paid or credited to policyholders Other Restructuring costs Distribution on Capital Trust Securities Net operating income before income taxes		(1,334) 407 - - - 207		848 348 - - - 272		3,379 160 - - -		9 24 - 19		2,902 939 - 19		1,681 226 -		4,583 1,165 - 19
		207 58		62		4		(24)		100		125 63		692 163
Income taxes Net income before non-controlling interests		149		210		59		49		467		62		529
Non-controlling interests						1		10		11		62		73
Net income	\$	149	<u>\$</u>	210	\$	58	\$	39	\$	456	<u>\$</u>	-	\$	456
Summary of Net Income Preferred shareholder dividends	\$		•		\$	_	\$	27	\$	27	\$		\$	27
Net income - common shareholders	Ψ	- 149	Ψ	- 210	Ą	E0	Ψ	12	Ψ	429	Ψ	•	Ą	429
Net income	\$	149	\$	210	\$	<u>58</u> 58	\$	39	\$	429	\$		\$	456



						United	1 Sta	ates								
				Share	holde	er			Parti	cipating			7	otal		
		ployee enefits		nancial rvices	Cor	porate		Total		otal		Total U.S	_	feco porate		Total
Income:								-								
Premium income Bulk reinsurance - initial	\$	1,106	\$	624	\$	-	\$	1,730	\$	281	\$	2,011	\$	-	\$	8,682
ceded premium		(575)		(2,138)				(2,713)		_		(2,713)		_		(5,429)
ocaca promium		531	_	(1,514)		-	_	(983)		281		(702)				3,253
Net investment income		111		582		30		723		365		1,088		-		3,167
Fee and other income		656		245		3	_	904		1		905				1,330
Total income		1,298		(687)		33_		644		647		1,291				7,750
Benefits and Expenses: Paid or credited to																
policyholders		246		(1,223)		(2)		(979)		618		(361)		-		4,222
Other		722		247		13		982		26		1,008		2		2,175
Restructuring costs		-		-		-		-		-		-		21		21
Distribution on Capital Trust Securities				-						_				-		19
Net operating income before income taxes		330		289		22		641	:	3		644		(23)		1,313
perore income taxes		330		209		22		04 t		3		044		(23)		1,313
Income taxes		116		95		3		214		4	_	218		(5)		376
Net income before non-co	ntro	ling														
interests		214		194		19		427		(1)		426		(18)		937
Non-controlling interests										(1)		(1)		<u> </u>		72
Net income	\$	214	\$	194	\$	19	\$	427	\$	<u> </u>	\$	427	\$	(18)	_\$_	865
Summary of Net Income																
Preferred shareholder																
dividends	\$		\$	_	\$	_	\$	_	\$		\$	-	\$	•	\$	27
Net income - common	*		*		•		*		•		₹.		~		*	
shareholders		214		194		19		427		-		427		(18)		838
Net income	\$	214	\$	194	\$	19	\$	427	\$	-	\$	427	\$		\$	865



			 -		Cana	ada ar	nd Intern	ation	al				
				Sh	nareholder					Par	ticipating		
			lividual										
	(Group	rance 8 estment		rnational							Tota	l Canada
		urance	oducts		insurance	Cor	porate		Total		Total		ernational
Income: Premium income Net investment income Fee and other income	\$	1,652 154 50	\$ 490 345 251	\$	2,882 357 1	\$	11 66 14	\$	5,035 922 316	\$	1,023 663	\$	6,058 1,585 316
Total income		1,856	 1,086	_	3,240		91		6,273		1,686		7,959
Benefits and Expenses: Paid or credited to policyholders Other		1,392 318	 561 281		3,192 20		29 19		5,174 638		1,501 192		6,675 830
Net operating income before income taxes		146	244		28		43		461		(7)		454
Income taxes		55_	 93		5		(58)		95		10		105
Net income before non-controlling interests		91	151		23		101		366		(17)		349
Non-controlling interests			 		1		17		18		(17)		1
Net income	<u>\$</u>	91	\$ 151	\$	22	\$	84	\$	348	<u>\$</u>		\$	348
Summary of Net Income		•	 , .	 				-	·		<u></u>		
Preferred shareholder dividends Net income - common	\$	-	\$ -	\$	-	\$	23	\$	23	\$	-	\$	23
shareholders		91	 151		22		61		325				325
Net income	\$	91	\$ 151	\$	22	\$	84	\$	348	\$		\$	348

GREAT-WEST LIFECOINC.

			United	States			,	
		Share	eholder		Participating		Total	
	Employee Benefits	Financial Services	Corporate	Total	Total	Total U.S.	Lifeco Corporate	Total
Income: Premium income Net investment income Fee and other income	\$ 1,199 74 798	\$ 773 616 265	\$ - 12 -	\$ 1,972 702 1,063	\$ 277 417	\$ 2,249 1,119 1,063	\$ - - -	\$ 8,307 2,704 1,379
Total income	2,071	1,654	12	3,737	694	4,431		12,390
Benefits and Expenses: Paid or credited to	055	4.400	(4)	2 007	670	2.750		0.424
policyholders Other	955 847	1,133 255	(1) 4	2,087 1,106	672 16	2,759 1,122	-	9,434 1,952
Net operating income before income taxes	269	266	9	544	6	550	-	1,004
Income taxes	87	83_	3	173	5_	178		283
Net income before non-controlling interests	182	183	6	371	. 1	372	- .	721
Non-controlling interests				· -	1	1		2
Net income	\$ 182	\$ 183	\$ 6	\$ 371	<u> </u>	\$ 371	<u>\$ -</u>	\$ 719
Summary of Net Income	<u></u>		<u> </u>					· · · · · · · · · · · · · · · · · · ·
Preferred shareholder dividends Net income - common	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 23
shareholders	182	183	6	371	-	371	-	696
Net income	\$ 182	\$ 183	\$ 6	\$ 371	\$ -	\$ 371	\$ -	\$ 719



Management's Discussion and Analysis

Interim Report

SELECTED CONSOLIDATED FINANCIAL INFORMATION

(in \$ millions, except per common share amounts)

		For the	thre	e months	ended	For the nine months ended September 30									
	_		Sept	ember 30											
		2003		2002	% Change	_	2003		2002	% Change					
Premiums:			_				_								
Life insurance, guaranteed annuities															
and insured health products	\$	3,064	\$	3,110	-1%	\$	8,682	\$	8,307	5%					
Self-funded premium equivalents															
(ASO contracts) (1)		2,065		2,369	-13%		6,286		7,198	-13%					
Segregated funds deposits: (1)															
Individual products		984		490	101%		1,841		1,829	1%					
Group products		1,048		878	19%		3,023		3,326	-9%					
Total premiums and deposits		7,161		6,847	5%		19,832		20,660	-4%					
Bulk reinsurance - initial ceded premiums (2)		(5,429)		-			(5,429)		-						
Net premiums and deposits		1,732		6,847	-75%		14,403		20,660	-30%					
Fee and other income		498		441	13%		1,330		1,379	-4%					
Paid or credited to policyholders (2)		(2,059)		3,522	-158%		4,222		9,434	-55%					
Net income attributable to:															
Preferred shareholders		15		7	114%		27		23	17%					
Common shareholders before															
restructuring costs		336		240	40%		850		696	22%					
Restructuring costs (3)		12		-			. 12		-						
Common shareholders		324		240	35%		838		696	20%					
Per Common Share				*		-			·						
Basic earnings before restructuring costs	\$	0.771	\$	0.653	18%	\$	2.176	\$	1.889	15%					
Restructuring costs (3)		0.032		-			0.032		-						
Basic earnings		0.739		0.653	13%		2.144		1.889	13%					
Dividends paid		0.2925		0.2475	18%		0.8325		0.6975	19%					
Return on common shareholders' equity (12 r	months	s):			· · · · · · · · · · · · · · · · · · ·										
Net income before restructuring costs							21.6%		22.3%						
Net income							21.4%		22.3%						
At September 30	_								<u></u> "						
Total assets						\$	99,083	\$	59,435	67%					
Segregated funds assets (1)							58,295		34,947	67%					
Total assets under administration						\$	157,378	\$	94,382	67%					
Capital stock and surplus							8,518		4,715	81%					
Book value per common share							16.50		11.40	45%					

⁽¹⁾ Segregated funds deposits and self-funded premium equivalents (ASO contracts)
The financial statements of a life insurance company do not include the assets, liabilities, deposits and withdrawals of segregated funds or the claims payments related to administrative services only (ASO) Group health contracts. However, the Company does earn fee and other income related to these contracts. Both segregated fund and ASO contracts are an important aspect of the overall business of the Company and should be considered when comparing volumes, size and trends

⁽²⁾ During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed by The Great-West Life Assurance Company (Great-West) and Great-West Life & Annuity Insurance Company (GWL&A) with third parties. Premiums related to the initial cession of in force policy liabilities were \$5,429 million.

⁽³⁾ Following the acquisition of CLFC by the Company, a plan was developed to restructure and integrate the operations of CLFC with its wholly-owned subsidiaries Great-West and GWL&A (see note 3 in the Company's 2003 interim financial statements). Shareholder net income for the three months and nine months ended September 30, 2003 includes restructuring costs of \$12 million after-tax or \$0.032 per common share.



The Management's Discussion and Analysis (MD&A) presents management's view of the financial position and performance of Great-West Lifeco Inc. (Lifeco) for the three months and nine months ended September 30, 2003 compared with the same periods in 2002. The MD&A provides an overall discussion, followed by analyses of the performance of its two major reportable segments, Canada and International, and United States.

FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements about the future operations, financial results, objectives and strategies of the Company. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate" and other similar expressions.

These statements are necessarily based on estimates and assumptions that are inherently subject to risks and uncertainties, many of which are beyond the Company's control. Actual results may differ materially due to a variety of factors, including legislative or regulatory developments, competition, technological change, global capital market activity, interest rates and general economic and political conditions in Canada, North America or internationally.

Readers are urged to consider these and other such factors carefully and not place undue emphasis on the Company's forward-looking statements.

Unless otherwise required by securities laws, the Company does not intend or have any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

BUSINESSES

Great-West Lifeco Inc. (Lifeco) has operations in Canada and internationally through The Great-West Life Assurance Company (Great-West), London Life Insurance Company (London Life) and The Canada Life Assurance Company (Canada Life), and in the United States through Great-West Life & Annuity Insurance Company (GWL&A) and Canada Life.

In Canada, Great-West and its subsidiaries, London Life and Canada Life, offer a broad portfolio of financial and benefit plan solutions for individuals, families, businesses and organizations, through a network of Freedom 55 Financial and Great-West financial security advisors, and through brokers and marketing agreements with other financial institutions.

In the U.S., GWL&A provides employee benefits for corporations and retirement income products for employees in the public/non-profit (P/NP) sector. The Company offers a full range of managed health care, life and disability insurance, and defined contribution plans marketed through brokers and group representatives, and through marketing agreements with other financial institutions.

Internationally, insurance and wealth management products and services are offered mainly through Canada Life subsidiaries in the Republic of Ireland, the Isle of Man, Germany and the United Kingdom.

Great-West provides reinsurance in North America and Europe, through Canada Life and its subsidiaries, and through London Reinsurance Group (LRG).

Lifeco currently has no other holdings and carries on no business or activities unrelated to its holdings in Great-West, GWL&A and their subsidiaries. Lifeco is not restricted to investing in the shares of Great-West, GWL&A and their subsidiaries and may make other investments in the future.



QUARTERLY FINANCIAL INFORMATION

(in \$ millions, except per common share amounts)

			Total			Ne	t Income -	•			usted Ne		
		R	evenue		Cor	nmon	Sharehol	ders		Con	ımon Sh	areho	iders (2)
							Basic	D	iluted				Basic
				T	otal	Pe	r Share	Pe	r Share	T	otal	Pe	r Share
2003	Third quarter Bulk reinsurance	\$	4,878 (5,429) (1)	\$	324	\$	0.739	\$	0.732	\$	336	\$	0.771
•	Net		(551)										
	Second quarter		3,971		261		0.715		0.707		N/A		N/A
	First quarter		4,330		253		0.690		0.683		N/A		N/A
2002	Fourth quarter	\$	4,242	\$	235	\$	0.641	\$	0.634		N/A		N/A
	Third quarter		4,429		240		0.653		0.646		N/A		N/A
	Second quarter		3,648		234		0.634		0.625		N/A		N/A
	First quarter		4,313		222		0.602		0.594		N/A		N/A
2001	Fourth quarter	\$	4,286	\$	189	\$	0.510	\$	0.503	\$	208	\$	0.562
	Third quarter		3,922		124		0.334		0.329		213		0.576
	Second quarter		4,051		36		0.097		0.095		216		0.580
	First quarter		3,789		166		0.446		0.438		182		0.489

- (1) During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed by The Great-West Life Assurance Company (Great-West) and Great-West Life & Annuity Insurance Company (GWL&A) with third parties. Premiums related to the initial cession of in force policy liabilities were \$5,429 million.
- (2) Adjusted Net Income is presented to enhance comparable results by excluding unusual and/or non-recurring items. The following items were included in net income:

2003

- Restructuring charges related to the acquisition of CLFC.

2001

- Amortization of Goodwill effective January 1, 2002, goodwill is no longer amortized.
- Alta Health & Life Insurance Company Special charges of \$133 million plus related operating losses of \$32 million for a total of \$165 million or \$0.444 per common share.
- Events of September 11, 2001 A charge of \$73 million after-tax or \$0.199 per common share related to the reinsurance business.

		Restr Ch					Amortization of Goodwill			alth	ated to & Life ompany	Se	Ever ptembe	Total Adjustments						
		Net come	Basic per share		let ome		Basic per <u>share</u>		let ome		Basic per share		Net come	Basic per share			let ome		Basic per share	•
2003	Third quarter	\$ 12	\$ 0.032		-		-		-		-		-		-	\$	12	\$	0.032	
2001	Fourth quarter Third quarter Second quarter First quarter	-	- - -	\$	18 16 16 16	\$	0.048 0.043 0.043 0.043	\$	1 - 164 -	\$	0.004 - 0.440 -	\$	73 - -	0.1! - -	- 99	\$	19 89 180 16	\$	0.052 0.242 0.483 0.043	



TRANSLATION OF FOREIGN CURRENCY

Throughout this report, foreign currency assets and liabilities are translated into Canadian dollars at the market rate at the end of the financial period. All income and expense items are translated at an average rate for the period.

The rates employed are:

Period ended	Balance Sheet	Oper	ations
	Assets & Liabilities	Income & Expenses	Net Effective Rate (1)
United States Dollar			
September 30, 2003	\$1.3500	\$1.4300	\$1.5875
June 30, 2003	\$1.3550	\$1.4540	\$1.5872
March 31, 2003	\$1.4700	\$1.5100	\$1.5774
December 31, 2002	\$1.5800	\$1.5700	\$1.5295
September 30, 2002	\$1.5860	\$1.5700	\$1.5301
June 30, 2002	\$1.5190	\$1.5740	\$1.5301
March 31, 2002	\$1.5935	\$1.5945	\$1.5289
British Pound			
September 30, 2003	\$2.2400	\$2.2209	\$2.2209
<u>Euro</u>			
September 30, 2003	\$1.5700	\$1.5546	\$1.5546

⁽¹⁾ The effective rate for the translation of United States dollar net income reflects the translation of US dollar operations at the average daily rate for the period together with realized gains and losses associated with forward foreign exchange contracts used to manage the translation volatility.

CANADA LIFE ACQUISITION

On July 10, 2003, Lifeco completed its acquisition of Canada Life Financial Corporation (CLFC), the parent company of The Canada Life Assurance Company (Canada Life). Lifeco acquired all outstanding common shares of CLFC that it did not already beneficially own, for an aggregate transaction value of \$7.2 billion. Lifeco immediately transferred the common shares of CLFC to its Canadian subsidiary, The Great-West Life Assurance Company (Great-West). CLFC is now a wholly-owned subsidiary of Great-West.

NET INCOME

Lifeco's net income attributable to common shareholders, excluding restructuring charges related to the acquisition of CLFC, was \$336 million for the third quarter of 2003, compared to \$240 million reported a year ago, an increase of 40%. On a per share basis, this represents \$0.771 per common share for the third quarter of 2003, an increase of 18% compared to a year ago. Net income, after restructuring costs, attributable to common shareholders for the quarter was \$324 million or \$0.739 per common share.

For the nine months ended September 30, 2003, net income attributable to common shareholders, excluding restructuring charges, was \$850 million, an increase of 22% compared to \$696 million for 2002, or \$2.176 per common share, an increase of 15% compared to \$1.889 per common share for 2002. Net income, after restructuring costs, attributable to common shareholders was \$838 million or \$2.144 per common share for the nine months of 2003. The results of CLFC are included from July 10, 2003.



Source of Net Income – Consolidated net income of Lifeco is the net operating earnings of Great-West and GWL&A, including CLFC from date of acquisition, together with Lifeco's corporate results.

Net Income Common Shareholders

(in \$ millions)

(III & IIIIII GI)			nree moi eptembe		For the nine months ended September 30								
	 2003	2002		% Change		2003		2002	% Change				
Canada and International Segment	 												
Total business units	\$ 205	\$	120	71%	\$	465	\$	340	37%				
Portion of Lifeco Corporate	(26)		(6)			(36)		(15)					
Total Canada and International segment	\$ 179	\$	114	57%	\$	429	\$	325	32%				
United States Segment													
Total business units	\$ 104	\$	81	28%	\$	270	\$	242	12%				
Foreign exchange translation	59		44			157		129					
Portion of Lifeco Corporate	-		1			-		-					
Total U.S. segment	\$ 163	\$	126	29%	\$	427	\$	371	15%				
Lifeco Corporate													
Total holding company	\$ (6)	\$	-		\$	(6)	\$	-					
Restructuring costs	(12)		_			(12)		-					
Total Lifeco Corporate	\$ (18)	\$		· I	\$	(18)	\$	<u> </u>					
Total Lifeco	\$ 324	\$	240	35%	\$	838	\$	696	20%				

Canada and International Segment – Canada and International consolidated net earnings of Lifeco attributable to common shareholders for the third quarter of 2003 increased 57% to \$179 million from \$114 million a year ago. For the nine months ended September 30, 2003, earnings were up 32% to \$429 million, compared to \$325 million at September 30, 2002.

The increases were due to both strong operating earnings from Great-West and London Life, as well as the inclusion of Canada and International results for CLFC from the date of acquisition, which represents approximately \$57 million, net of related finance costs.

United States Segment – United States consolidated net earnings of Lifeco attributable to common shareholders for the third quarter of 2003 increased 29% to \$163 million from \$126 million a year ago. For the nine months ended September 30, 2003, earnings were up 15% to \$427 million, compared to \$371 million at September 30, 2002.

The increases were primarily related to favourable morbidity in Healthcare and favourable mortality in Financial Services for GWL&A, as well as the inclusion of the United States operations for Great-West, and for CLFC from the date of acquisition, which represents approximately \$14 million.

Lifeco Corporate – Corporate net earnings results for Lifeco, attributable to common shareholders, were a charge of \$18 million, comprised mostly of restructuring costs of \$12 million incurred to September 30, 2003 related to the CLFC acquisition.

A more complete discussion and analysis of the above is presented in the following sections of this report.



FINANCIAL POSITION

Total Assets Under Administration – Total assets under administration increased \$63.0 billion to \$157.4 billion at September 30, 2003, compared to September 30, 2002, made up of general fund increases of \$39.7 billion and segregated funds assets increases of \$23.3 billion. September 30, 2003 includes CLFC total assets under administration of \$58.5 billion, general funds assets of \$35.8 billion and segregated funds assets of \$22.7 billion.

Asset Quality – General Fund Assets – The total exposure to non-investment grade bonds was 2.0% of the portfolio at September 30, 2003, down from 2.6% at December 31, 2002.

Non-performing investments, including bonds in default, mortgages in the process of foreclosure or in arrears 90 days or more, and real estate acquired by foreclosure, totalled \$371 million or 0.5% of portfolio investments at September 30, 2003, compared with \$139 million and 0.3% at December 31, 2002. Total allowance for credit losses at September 30, 2003 was \$252 million, compared with \$166 million at year-end 2002. Additional provisions for future credit losses related to assets backing liabilities are included in actuarial liabilities and amount to \$954 million at September 30, 2003 (\$440 million at December 31, 2002).

Total Liabilities – Policy liabilities, at \$72.9 billion, represent 82.9% of total liabilities at September 30, 2003, compared with approximately 90% a year ago. Excluding the bulk reinsurance agreement executed in the third quarter of 2003, the percentage would have been approximately 88%.

Capital Stock and Surplus — During the nine months ended September 30, 2003, the Company paid dividends of \$0.8325 per common share for a total of \$329 million and preferred share dividends of \$27 million.

The Company utilizes the normal course issuer bid program to acquire common shares to mitigate the dilutive effect of stock options issued under the Company's Stock Option Plan.

In November, 2002, the Company announced a further normal course issuer bid commencing December 1, 2002 and terminating November 30, 2003. During the course of this bid, the Company may purchase up to but not more than 6,000,000 shares for cancellation. During the nine months ended September 30, 2003, through the normal course issuer bid process, 2,213,700 common shares were purchased for cancellation at a cost of \$86.2 million or \$38.94 per share.

On July 10, 2003, to support the acquisition of CLFC, the Company issued Preferred shares totalling \$796 million, common shares from treasury via private placement totalling \$900 million, and common shares to CLFC common shareholders for \$2,102 million, for a total increase to capital of \$3.8 billion.

On September 30, 2003, Lifeco redeemed its Series C 7.75% Non-cumulative First Preferred shares for a price of \$25.50 per share or \$102 million in total.

The strengthening of the Canadian \$ in 2003 resulted in decreases to the provision for unrealized gain in translation of net investment in self-sustaining operations by \$452 million from September 30, 2002.

In total, capital stock and surplus increased \$3.8 billion, to \$8.5 billion at September 30, 2003, from September 30, 2002.

Financial Strength – The Office of the Superintendent of Financial Institutions Canada has specified a capital measurement basis for life insurance companies operating in Canada, known as the Minimum Continuing Capital and Surplus Requirements (MCCSR). GWL&A is subject to comprehensive state and federal regulation and supervision throughout the United States. The National Association of Insurance Commissioners has adopted risk-based capital rules and other financial ratios for U.S. life insurance companies. Based on statutory financial reports, Great-West has MCCSR and GWL&A has risk-based capital well in excess of that required by regulation.



Credit Ratings

On July 10, 2003, Lifeco announced that it had closed its transaction to acquire the common shares of CLFC. As a result of the transaction closing, the rating agencies, as earlier reported by the Company, have changed the ratings of Lifeco and certain of its subsidiaries as follows,

- The long-term debt ratings of Lifeco have been lowered by a single rating notch.
- The financial strength ratings of the Company's principal operating subsidiaries, Great-West, London Life and GWL&A, have been lowered by one rating notch by Standard & Poor's, Moody's Investors Service and A.M. Best Company.
- Two of the rating agencies, Standard & Poor's and Moody's Investors Service, have assigned a negative outlook to the ratings.

Notwithstanding the above, the financial strength ratings of Lifeco and its operating subsidiaries remain very strong.

Rating Agency	Measurement	Lifeco	Great- West	London Life	Canada Life	GWL&A
A.M. Best Company	Financial Strength		A+	A+	A+	A+
Dominion Bond Rating Service	Claims Paying Ability Senior Debt Subordinated Debt	A (high)	IC-1	IC-1	IC-1 AA (Iow)	NR
Fitch Ratings	Insurer Financial Strength		AA+	AA+	AA+	AA+
Moody's Investors Service*	Insurance Financial Strength		Aa3	Aa3	Aa3	Aa3
Standard & Poor's Rating Services*	Financial Strength Senior Debt Subordinated Debt	A+	AA	AA	AA A+	AA

^{*} Ratings are on negative outlook

Cash Flows

(in \$ millions)		or the threended Sept			For the nine months ended September 30				
		2003	2	002	<u> </u>	2003	2	2002	
Cash flows relating to the following activities:	-					·			
Operations Financing Investment	\$	1,055 1,730 (522)	\$	(97) (199) 703	\$	2,288 2,066 (1,808)	\$	414 (451) 528	
Increase in cash & certificates of deposit		2,263		407		2,546		491	
Cash & certificates of deposit, beginning of period		1,195		921		912		837	
Cash & certificates of deposit, end of period	\$	3,458	\$	1,328	\$	3,458	\$	1,328	

The cash flows from operations, together with the cash flows from financing was essentially offset by the acquisition of CLFC on July 10, 2003.

The increase in cash flows from operations for both the three and nine month comparative periods were attributable to the inclusion of CLFC at September 30, 2003. Financing and investment activities for both periods were dominated by the cash components of the CLFC acquisition and the related issue of common shares and debentures, as well as utilization of credit facilities.



Holding Company Structure – As a holding company, Lifeco's ability to pay interest and other operating expenses and dividends and to meet its obligations generally depends upon receipt of sufficient funds from its principal subsidiaries.

The payment of interest and dividends by the principal subsidiaries is subject to restrictions set forth in relevant insurance and corporate laws and regulations which require that solvency and capital standards be maintained by Great-West, London Life, CLFC and GWL&A.



Operating Results

Canada and International Segment

The Canada and International operating results for Lifeco are the net consolidated Canadian and International (other than United States) operating income of Great-West, which in 2003 includes Canadian and International operating income of CLFC from date of acquisition, together with an allocation of a portion of Lifeco's corporate results.

SELECTED CONSOLIDATED FINANCIAL INFORMATION

(in \$ millions, except per common share amounts)

				ee months tember 30	ended	For the nine months ended September 30						
		2003		2002	% Change		2003	2002	% Change			
Premiums:					_							
Life insurance, guaranteed annuities												
and insured health products	\$	2,246	\$	2,307	-3%	\$	6,671 \$	6,058	10%			
Self-funded premium equivalents		•					•					
(ASO contracts) (1)		468		332	41%		1,197	1,002	19%			
Segregated funds deposits: (1)							•					
Individual products		884		317	179%		1,589	1,329	20%			
Group products		482		239	102%		1,083	829	31%			
Total premiums and deposits		4,080		3,195	28%		10,540	9,218	14%			
Bulk reinsurance - initial ceded premiums (2)		(2,716)		· •			(2,716)					
Net premiums and deposits		1,364		3,195	-57%		7,824	9,218	-15%			
Fee and other income		208		102	104%		425	316	34%			
Paid or credited to policyholders (2)		(234)		2,534	-109%		4,583	6,675	-31%			
Net income attributable to:												
Preferred shareholders		15		8	88%		27	23	17%			
Common shareholders before												
restructuring costs		179		114	57%		429	325	32%			
Restructuring costs (3)		-		-			-	-				
Common shareholders		179		114	57%		429	325	32%			
At September 30	-		_									
Total assets						\$	66,963 \$	35,387	89%			
Segregated funds assets (1)							41,958	17,892	135%			
Total assets under administration						\$	108,921 \$	53,279	104%			

⁽¹⁾ Segregated funds deposits and self-funded premium equivalents (ASO contracts)
The financial statements of a life insurance company do not include the assets, liabilities, deposits and withdrawals of segregated funds or the claims payments related to administrative services only (ASO) Group health contracts. However, the Company does earn fee and other income related to these contracts. Both segregated fund and ASO contracts are an important aspect of the overall business of the Company and should be considered when comparing volumes, size and troods.

⁽²⁾ During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed with third parties. Premiums related to the initial cession of in force policy liabilities in Canada and International operations were \$2,716 million.

⁽³⁾ Following the acquisition of CLFC by the Company, a plan was developed to restructure and integrate the operations of CLFC. Shareholder net income for the three months and nine months ended September 30, 2003 excludes restructuring costs in its Canada and International operations of \$9 million after-tax.



FINANCIAL INFORMATION Consolidated Operations (in \$ millions)

(III & IIIIII GIIG)	For the three months ended September 30					For the nine months ended September 30					
		2003	2002			2003	- 2	2002			
Income: Premium income (1) Bulk reinsurance - initial ceded premiums (2) Net investment income Fee and other income Total income	\$ 	2,246 (2,716) (470) 922 208	\$ 	2,307 - 2,307 511 102 2,920	\$	6,671 (2,716) 3,955 2,079 425 6,459	\$	6,058 1,585 316 7,959			
Benefits and Expenses: Paid or credited to policyholders Other Distribution on Capital Trust Securities		(234) 572 10		2,534 273		4,583 1,165 19		6,675 830			
Net operating income before income taxes	-	312		113		692		454			
Income taxes		80		1		163		105_			
Net income before non-controlling interests		232		112		529		349			
Non-controlling interests		38		(10)		73		1_			
Net income	\$	194	\$	122	\$	456	\$	348			
Summary of Net Income	<i></i>		<u>.</u>		-						
Preferred shareholder dividends	\$	15	\$	8	\$	27	\$	23			
Net income - common shareholders Net income	-\$	179 194	-\$	114 122	\$	429 456	\$	325_ 348			
Nethicome	—	134	Ψ	122	-	450	-	340			
(1) excludes - segregated funds deposits	\$	1,366	\$	556	\$	2,672	\$	2,158			
 self-funded premium equivalents (ASO) 	\$	468	\$	332	\$	1,197	\$	1,002			

⁽²⁾ During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed with third parties. Premiums related to the initial cession of in force policy liabilities in Canada and International operations were \$2,716 million.

Reference is made to note 11 of Lifeco's interim financial statements, Segmented Information.



NET INCOME

Canada and International consolidated net earnings of Lifeco attributable to common shareholders for the third guarter of 2003 increased 57% to \$179 million from \$114 million a year ago. For the nine months ended September 30, 2003, earnings were up 32% to \$429 million, compared to \$325 million at September 30, 2002.

Net Income Attributable to Common Shareholders (in \$ millions)

Group insurance

Individual Insurance & **Investment Products** International & Reinsurance Corporate

ended September 30									
2	003		2002	% Change					
\$	67	\$	34	97%					
	86		46	87%					
	35		(24)	N/A					
	(9)		58	N/A					
\$	179	\$	114	57%					

For the three months

ended September 30										
	2003		2002	% Change						
\$	149	\$	91	64%						
	210		151	39%						
	58		22	N/A						
_	12		61	N/A						
\$	429	\$	325	32%						

For the nine months

The increases were due to both strong operating earnings for Great-West and London Life, as well as the inclusion of Canada and International results for CLFC from date of acquisition, which represents earnings of approximately \$57 million, net of related finance costs.

In terms of major business units, in addition to the inclusion of the Canada and International earnings of CLFC, both the three months and nine months ended September 30, 2003 reflect the following:

- Group Insurance The increase reflects favourable mortality in all product lines and improved healthcare costs.
- Individual Insurance & Investment Products The increase is essentially attributable to favourable mortality in the insurance lines and improved investment returns in the investment product lines.
- International & Reinsurance The change in reinsurance results for 2003 compared to 2002 essentially is attributable to third quarter reserve activity for London Reinsurance Group with strengthening related to aggregate excess of loss contracts in 2003 lower than the addition to the Adverse Development Reserve in 2002.
- Corporate The change is essentially due to a combination of financing costs associated with the acquisition of CLFC, somewhat offset by the gain on sale of Lifestyles Retirement Communities of \$17 million in the shareholder account in 2003, while 2002 results included a reduction in provisions for income taxes of \$41 million in the shareholder account.

BULK REINSURANCE

The Group Insurance and Individual Insurance business units of Great-West and London Life entered into a bulk reinsurance agreement during the third quarter with a third-party reinsurer to cede a portion of direct written individual life and group life and health business. This agreement was effective July 1, 2003 and the following initial cession transactions were recorded in the third quarter summary of consolidated operations as a result of the transaction.

(in \$ millions)	_	Group surance	vidual rance	_	Total
Premium income Paid or credited to policyholders	\$	(2,716) (2,716)	\$ -	\$	(2,716) (2,716)
Net income	\$	-	\$ 	\$	-



PREMIUMS AND DEPOSITS

(in \$ millions)-

	Premiums and Deposits					Sales (1)					
For the three months ended September 30		2003		2002	% Change		2003	2002		% Change	
Business/Product						_					
Group Insurance	\$	1,062	\$	907	17%	\$	74	\$	66	12%	
Individual Insurance											
Life Insurance - participating		418		335	25%		21		15	40%	
- non-participating		100		70	43%		19		10	90%	
Living Benefits		43		32	34%		10		6	67%	
Retirement & Investment Services											
Individual products		420		351	20%		588		435	35%	
Group products		563		273	106%		150		156	-4%	
International & Reinsurance											
- participating		33		-	-		-		-	-	
- non-participating		1,441		1,227	17%		1,156		1,227	-6%	
Total premiums and deposits	\$	4,080	\$	3,195	28%	\$	2,018	\$	1,915	5%	
Bulk reinsurance - initial ceded premiums		(2,716)		-	-					_	
Net premiums and deposits	\$	1,364	\$	3,195	-57%						
Summary by Type											
Risk-based products	\$	1,348	\$	1,080	25%						
International and reinsurance		898_		1,227	-27%						
Total risk-based products		2,246		2,307	-3%						
ASO contracts		468		332	41%						
Segregated funds deposits:											
 Individual products 		884		317	179%						
- Group products		482		239	102%						
Total premiums and deposits	\$	4,080	\$	3,195	28%						
Bulk reinsurance - initial ceded premiums		(2,716)		_	-						
Net premiums and deposits	\$	1,364	\$	3,195	-57%						

⁽¹⁾ Excludes Quadrus distributed mutual funds sales.

Total premiums and deposits for the three months ended September 30, 2003, before deduction of initial ceded premiums related to bulk reinsurance of a block of in-force liabilities, increased \$885 million overall, compared to the same period in 2002.

CLFC premiums and deposits were \$1,941 million in total, \$1,027 million of risk-based product premiums, \$106 million of self-funded premium equivalents, and \$808 million of segregated funds deposits. Excluding CLFC, risk-based product premiums were lower than 2002 levels, largely due to reduced reinsurance premiums in the third quarter of 2003 for both property and casualty and life lines of business.

Total sales for the three months ended September 30, 2003 were up 5% overall from 2002 levels. However, CLFC sales included in 2003 were \$983 million in total, \$18 million Individual Insurance, \$163 million Retirement & Investment Services and \$802 million International & Reinsurance. Excluding CLFC, the reduction in sales from 2002 levels was almost entirely due to reduced reinsurance volumes in the third quarter.



(in \$ millions)	lions) Premiums and Deposits				Sales (1)						
For the nine months ended September 30	2003		2002		% Change		2003	2002		% Change	
Business/Product									-		
Group Insurance	\$	2,951	\$	2,654	11%	\$	210	\$	236	-11%	
Individual Insurance											
Life Insurance - participating		1,135		1,023	11%		57		46	24%	
- non-participating		237		210	13%		37		31	19%	
Living Benefits		110		94	17%		22		17	29%	
Retirement & Investment Services											
Individual products		1,242		1,417	-12%		1,707		1,819	-6%	
Group products		1,243		938	33%		448		489	-8%	
International & Reinsurance											
- participating		33		-	-				-	-	
 non-participating 		3,589		2,882	25%		3,304		2,882	15%	
Total premiums and deposits	\$	10,540	\$	9,218	14%	\$	5,785	\$	5,520	5%	
Bulk reinsurance - initial											
ceded premiums		(2,716)		-			•				
Net premiums and deposits	\$	7,824	\$	9,218	-15%						
Summary by Type											
Risk-based products	\$	3,625	\$	3,176	14%						
International and reinsurance		3,046		2,882	6%						
Total risk-based products	<u></u>	6,671		6,058	10%						
ASO contracts		1,197		1,002	19%						
Segregated funds deposits:											
- Individual products		1,589		1,329	20%						
- Group products		1,083		829	31%						
Total premiums and deposits	\$	10,540	\$	9,218	14%						
Bulk reinsurance - initial											
ceded premium		(2,716)									
Net premiums and deposits	\$	7,824	\$	9,218	-15%						

⁽¹⁾ Excludes Quadrus distributed mutual funds sales.

Total premiums and deposits for the nine months ended September 30, 2003, before the deduction of initial ceded premiums related to bulk reinsurance of a block of in-force liabilities, increased \$1,322 million, compared to the same period in 2002.

CLFC premiums and deposits were \$1,941 million in total, \$1,027 million of risk-based product premiums, \$106 million of self-funded premium equivalents, and \$808 million of segregated funds deposits. Excluding the impact of CLFC, risk-based product premiums were lower than 2002 levels, due mainly to reduced reinsurance premiums for both property and casualty and life lines of business.

Total sales for the nine months ended September 30, 2003 were up 5% overall from 2002 levels. However, CLFC sales included in 2003 were \$983 million in total, \$18 million Individual Insurance, \$163 million Retirement & Investment Services and \$802 million International & Reinsurance. Excluding CLFC, the reduction in sales from 2002 levels was essentially the impact of weaker equity markets in the first six months of 2002 reflected in retirement product sales and the lower third quarter sales of reinsurance products in 2003.



Net Investment Income

(in \$ millions)

Investment income earned Amortization of gains and losses Provision for credit losses Gross investment income Less: investment expenses Net investment income

For the three months ended September 30									
2003		2002	% Change						
865	\$	468							
79		44							
(3)		2							

514

511

3

ange	_
83%	_
80%	_

ended September 30									
2003		2002	% Change						
1,942	\$	1,500							
171		130							
(9)		(34)							
2,104		1,596	32%						
	2003 1,942 171 (9)	2003 1,942 \$ 171 (9)	2003 2002 1,942 \$ 1,500 171 130 (9) (34)						

11

31%

1,585

25

2.079

For the nine months

Net investment income for the three months ended September 30, 2003 increased \$411 million or 80% from the same period last year, of which \$339 million of the increase relates to CLFC. Other items contributing to the increase in investment income include a gain on the sale of Lifestyles Retirement Communities and improved equity markets.

941

19

922 \$

For the nine months ended September 30, 2003, net investment income increased \$494 million or 31% from the same period last year, of which \$339 million of the increase relates to CLFC. Other items contributing to the increase in investment income include a gain on the sale of Lifestyles Retirement Communities, improved equity markets, lower in-year asset provisions and additional investment income received on funds withheld by ceding insurers.

Fee Income (in \$ millions)		hree mor septembe		For the nine months ended September 30					
		2003		2002	% Change	 2003		2002	% Change
Segregated funds ASO contracts Other	\$	159 27 22	\$	78 17 7	104% 59% -	\$ 319 65 41	\$	240 51 25	33% 27% 64%
	\$	208	\$	102	104%	\$ 425	\$	316	34%

Fee income is derived from the management of segregated funds assets and the provision of Group health ASO business. For the three months ended September 30, 2003, the increase in fee income of \$106 million, compared to the same period in 2002, includes \$98 million of fee income for CLFC and increased segregated funds fees.

For the nine months ended September 30, 2003, the increase in fee income of \$109 million compared to 2002 includes \$98 million related to CLFC and general increases in all fee accounts.

Paid or Credited to Policyholders

This amount includes increases in policy liabilities, claims, surrenders, annuity and maturity payments, dividend and experience refund payments for risk-based products, but does not include payment amounts for fee-based products (ASO contracts and segregated funds). The ceded premiums of \$2.7 billion associated with the bulk reinsurance transaction have been recorded in the summary of consolidated operations as a reduction of premium income and a corresponding reduction of paid or credited to policyholders.

In aggregate, \$2.5 billion was paid or credited to policyholders in the three months ended September 30, 2003, before the reduction related to the bulk reinsurance transaction, including benefits paid or credited to policyholders of CLFC.

For the nine months ended September 30, 2003, \$7.3 billion was paid or credited to policyholders, before the reduction related to the bulk reinsurance transaction, including benefits paid or credited to policyholders of CLFC.



Income Taxes

Income taxes for the three months ended September 30, 2003 were \$80 million compared to \$1 million for the same period of 2002. Excluding the \$20 million related to CLFC in 2003, the variance is essentially due to a third quarter 2002 reduction of \$50 million in provisions for income taxes due to favourable tax experience arising from the completion of tax audits.

For the nine month period of 2003, income taxes were \$163 million compared to \$105 million in the same period of 2002, an increase of \$58 million, essentially related to third quarter year-over-year variances.

Other

Included in other benefits and expenses are operating expenses, commission payments, as well as premium taxes.

(in \$ millions)	For the three months ended September 30				For the nine months ended September 30					
	2	003		2002	% Change		2003		2002	% Change
Total expenses	\$	350	\$	155	126%	\$	692	\$	473	46%
Less: investment expenses		19		3	-		25		11	-
Operating expenses		331		152	118%		667		462	44%
Commissions		204		102	100%		421		312	35%
Premium taxes		37		19	95%		77		56	38%
Total	\$	572	\$	273	110%	\$	1,165	\$	830	40%

For the three months ended September 30, 2003, operating expenses increased \$179 million when compared to the same period in 2002. The inclusion of CLFC expenses increased 2003 by \$185 million, and was partially offset by general reductions of \$6 million. Commission payments increased \$102 million, including \$98 million related to CLFC. Premium taxes increased \$18 million, including \$17 million related to CLFC.

For the nine months ended September 30, 2003, operating expenses increased \$205 million, compared to 2002. The inclusion of CLFC expenses increased 2003 by \$185 million, with other increases in employee future benefit costs and information system research.

ASSETS

Assets Under Administration (in \$ millions)	September 30 2003	December 2002
Invested assets	\$ 54,022	\$ 28,87
Goodwill and intangible assets	6,188	1,62
Other general fund assets	6,753	5,51
Total assets	66,963	36,01
Segregated funds assets	41,958	18,50
Total assets under administration	\$ 108.921	\$ 54.51

Total assets under administration at September 30, 2003 were \$108.9 billion, an increase of \$54.4 billion from December 31, 2002. General fund assets increased by \$31.0 billion and segregated funds assets increased by \$23.4 billion compared with December 31, 2002.

The acquisition of CLFC added \$50.1 billion of assets under administration, \$27.9 billion of general funds assets and \$22.2 billion of segregated funds assets.



Invested Assets

Invested assets at September 30, 2003 were \$54.0 billion, an increase of \$25.2 billion from December 31, 2002, including \$26.2 billion of CLFC assets.

Asset Distribution

(in \$ millions)

	September 30, 2003				December 31, 2002			
Government bonds	\$	14,632	27	%	\$	7,721	26	%
Corporate bonds		19,061	35			9,393	33	
Mortgages		11,591	21			7,190	25	
Stocks		2,844	5			1,414	5	
Real estate		1,450	3			1,080	4	
Sub-total portfolio investments		49,578				26,798		
Cash & certificates of deposit		2,394	5			579	2	
Policy loans		2,050	4			1,494	5	
Total invested assets	\$	54,022	100	%	\$	28,871	100	%

Asset Quality – The total bond portfolio increased to \$33.7 billion or 62% of invested assets at September 30, 2003, from \$17.1 billion or 59% at December 31, 2002. Federal, provincial and other invested securities represented 43% of the bond portfolio, down from 45% in 2002.

The overall quality of the bond portfolio remained high, with 99% of the portfolio rated investment grade and 86% rated A or higher.

Investments in mortgage loans and real estate increased to \$13.0 billion or 24% of invested assets, compared to \$8.3 billion or 29% at December 31, 2002.

With the inclusion of CLFC at September 30, 2003, non-investment grade bonds were \$404 million or 1.2% of the portfolio at September 30, 2003, compared with 2.2% of the portfolio at December 31, 2002.

Non-performing investments, including bonds in default, mortgages in the process of foreclosure or in arrears 90 days or more, and real estate acquired by foreclosure, totalled \$176 million or 0.35% of portfolio investments at September 30, 2003, compared with 0.35% at December 31, 2002.

Allowances for credit losses at September 30, 2003 for non-performing assets and non-investment grade bonds was \$112 million compared with \$78 million at December 31, 2002. Additional provisions for future credit losses on assets backing liabilities are included in actuarial liabilities and amount to \$742 million at September 30, 2003 (\$406 million at December 31, 2002).

Bond Portfolio Quality (excludes \$809 million short-term investments, \$706 million in 2002) (in \$ millions)

	S	September 30, 2003			December 31, 2002			
Estimated Rating								
AAA	\$	12,721	39 %	\$	6,599	40 %	,	
AA		5,249	16		2,445	15		
Α		10,033	31		5,183	32		
BBB		4,477	13		1,814	11		
BB or lower		404	1		367	2		
Total	\$	32,884	100 %	\$	16,408	100 %		

GREAT-WEST LIFECOINC.

Non-Performing L	oans
------------------	------

(in \$ millions)

	September 30, 2003					December 31, 2002						
Asset Class	Вс	onds	Mort	gages		Total	Вс	nds	Morto	gages	T	otal
Non-performing loans	\$	165	\$	11	\$	176	\$	86	\$	7	\$	93

Allowances for Credit Losses

(in \$ millions)

	 September 30, 2003					December 31, 2002					
	 cific isions		neral isions	1	otal		ecific risions		neral isions		Total
Bonds and mortgage loans	\$ 97	\$	_15	\$	112	\$	60	\$	18	\$	78

Other General Fund Assets

(in \$ millions)	September 302003	Dec	December 31 2002		
Funds withheld by ceding insurers	\$ 4,655	\$	4,786		
Other assets	2,098		732		
Total other general fund assets	\$ 6,753	\$	5,518		

Other assets, at \$2.1 billion, is made up of several items including premiums in course of collection, future income taxes, interest due and accrued, fixed assets, prepaid amounts, and accounts receivable, and includes \$1.4 billion related to CLFC.

Segregated Funds

LIABILITIES

Segregated funds assets under management, which are measured at market values, increased by \$23.5 billion to \$42.0 billion, including CLFC segregated funds of \$22.2 billion.

(in \$ millions)	September 30		December 31							
		2003	2002	2001	2000	1999				
Stocks	\$	28,231	\$ 10,521	\$ 11,414	\$ 11,238	\$ 9,025				
Bonds		6,890	4,132	4,065	4,249	4,024				
Mortgages		1,446	1,349	1,150	1,070	1,128				
Real estate		3,105	2,022	1,767	1,383	1,119				
Cash and other		2,286	480	697	742	434				
Total	\$	41,958	\$ 18,504	\$ 19,093	\$ 18,682	\$ 15,730				
Internally-managed		30,875	13,195	14,480	14,382	12,397				
Externally-managed		11,083	5,309	4,613	4,300	3,333				
In-period change		127%	-3%	2%	19%	-				

(in \$ millions) September 30 2003 December 31 2002 Policy liabilities \$ 48,585 \$ 28,889 Net deferred gains on portfolio investments sold 1,955 814

 Net deletted gains of portions investments soid
 1,555
 814

 Other general fund liabilities
 7,828
 2,142

 Total liabilities
 \$ 58,368
 \$ 31,845

Total liabilities at September 30, 2003 were \$58.4 billion, an increase of \$26.5 billion, including CLFC liabilities of \$25.2 billion.



Policy Liabilities – Policy liabilities increased \$19.7 billion, including CLFC policy liabilities of \$22.7 billion and a reduction of approximately \$2.9 billion related to bulk reinsurance, which resulted in a reduction in policy liabilities and an increase to funds held on reinsurance.

Other General Fund Liabilities

(in \$ millions)	September 302003			December 31 2002		
Current income taxes	\$	567	\$	452		
Commercial paper and other loans	:	2,628		583		
Funds held under reinsurance contracts		2,930		-		
Other liabilities		1,703		1,107		
Total other general fund liabilities	\$	7,828	\$	2,142		

Total other general fund liabilities at September 30, 2003 were \$7.8 billion, an increase of \$5.7 billion from December 31, 2002. The increase in commercial paper and other loans includes \$1.6 billion due to the issue of debentures and utilization of credit facilities to support the acquisition of CLFC and \$0.6 billion due to the inclusion of CLFC in 2003. Other liabilities, at \$1.7 billion, which increased \$0.6 billion from December 31, 2002, includes \$0.8 billion for CLFC. Other liabilities include trade payables, accruals, temporary transaction related liabilities, as well as provisions for retirement benefits other than pensions.

Liquidity

The Company uses a number of techniques to manage liquidity in the general fund. Products are designed to improve the predictability of their liability cash flows and to reduce the risk of disintermediation. Assets are acquired to provide cash flows that match the requirements of liabilities. A portion of assets are held in highly marketable securities that can be sold to meet cash flow requirements prior to maturity. Additional liquidity is available through established lines of credit and the Company's demonstrated ability to access the capital markets for funds. At September 30, 2003, the Company held over \$31 billion in highly marketable securities.



Operating Results

United States Segment

The United States operating results for Lifeco are the net operating income of GWL&A, and the consolidated United States operations of Great-West, which includes United States operating income of CLFC from date of acquisition, together with an allocation of a portion of Lifeco's corporate results.

Translation of Foreign Currency

Throughout this report, foreign currency assets and liabilities are translated into Canadian dollars at the market rate at the end of the financial period. All income and expense items are translated at an average rate for the period.

The rates employed are:

Period ended	Balance Sheet	Operations				
<u> </u>	Assets & Liabilities	Income & Expenses	Net Effective Rate (1)			
United States Dollar						
September 30, 2003	\$1.3500	\$1.4300	\$1.5875			
December 31, 2002	\$1.5800	\$1.5700	\$1.5295			
September 30, 2002	\$1.5860	\$1.5700	\$1.5301			
Volatility of Comparable	Figures					
Change from:	_					
December 31, 2002	(14.6%)	(8.9%)	3.8%			
September 30, 2002	(14.9%)	(8.9%)	3.8%			

⁽¹⁾ The effective rate for the translation of United States dollar net income reflects translation at the average daily rate for the period together with realized gains and losses associated with forward foreign exchange contracts used to manage the translation volatility.

The translation of all foreign currency assets, liabilities, as well as income and expense items, is for presentation purposes only, and does not represent realized gains and losses. The volatility of foreign exchange markets experienced over the past twelve months affects the comparability of individual financial statement items.

Net Effective Rate – The effect of the volatility of foreign exchange translation rates for total United States dollar net income was mitigated by the Company through the foreign exchange program described above, the results of which are recorded as part of net investment income and income taxes.



SELECTED CONSOLIDATED FINANCIAL INFORMATION

(in \$ millions, except per common share amounts)

		 ee months of tember 30	ended		For the	ended	
	 2003	2002	% Change	•	2003	2002	% Change
Premiums:							
Life insurance, guaranteed annuities							
and insured health products	\$ 818	\$ 803	2%	\$	2,011	\$ 2,249	-11%
Self-funded premium equivalents							
(ASO contracts) (1)	1,597	2,037	-22%		5,089	6,196	-18%
Segregated funds deposits: (1)							
Individual products	100	173	-42%		252	500	-50%
Group products	 566	639	-11%		1,940	2,497	-22%
Total premiums and deposits	3,081	3,652	-16%		9,292	11,442	-19%
Bulk reinsurance - initial ceded premiums (2)	(2,713)	-			(2,713)	-	
Net premiums and deposits	368	3,652	-90%		6,579	11,442	-43%
Fee and other income	290	339	-14%		905	1,063	-15%
Paid or credited to policyholders (2)	(1,825)	988	-		(361)	2,759	-
Net income attributable to:							
Preferred shareholders		(1)			-	-	
Common shareholders before							
restructuring costs	163	126	29%		427	371	15%
Restructuring costs (3)	-	-			-	-	
Common shareholders	163	126	29%		427	371	15%
At September 30					<mark>.</mark>		
Total assets				\$	32,120	\$ 24,048	34%
Segregated funds assets (1)					16,337	17,055	-4%
Total assets under administration				\$	48,457	\$ 41,103	18%

⁽¹⁾ Segregated funds deposits and self-funded premium equivalents (ASO contracts)

The financial statements of a life insurance company do not include the assets, liabilities, deposits and withdrawals of segregated funds or the claims payments related to administrative services only (ASO) Group health contracts. However, the Company does earn fee and other income related to these contracts. Both segregated fund and ASO contracts are an important aspect of the overall business of the Company and should be considered when comparing volumes, size and trends.

 ⁽²⁾ During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed with third parties. Premiums related to the initial cession of in force policy liabilities in GWL&A were \$2,713 million.
 (3) Following the acquisition of CLFC by the Company, a plan was developed to restructure and integrate the operations of CLFC. Shareholder net income for the three months and nine months ended September 30, 2003 excludes restructuring costs in its United States operations of \$3 million after-tax.



FINANCIAL INFORMATION Consolidated Operations

(in \$ millions)

	For the thr		For the nine months ended September 30					
	 2003		2002		2003		2002	
Income:								
Premium income (1)	\$ 818	\$	803	\$	2,011	\$	2,249	
Bulk reinsurance - initial ceded premiums (2)	 (2,713)				(2,713)			
	(1,895)		803		(702)		2,249	
Net investment income	394		367		1,088		1,119	
Fee and other income	 290		339		905		1,063	
Total income	(1,211)		1,509		1,291		4,431	
Benefits and Expenses:								
Paid or credited to policyholders	(1,825)		988		(361)		2,759	
Other	374		337		1,008		1,122	
Net operating income before income taxes	240		184		644		550	
Income taxes	 80		59		218		178	
Net income before non-controlling interests	160		125		426		372	
Non-controlling interests	 (3)				(1)		1_	
Net income	\$ 163	\$	125	\$	427	<u>\$</u>	371	
Summary of Net Income	 . · · · · · · · · · · · · · · · · · · ·				-	_	'	
Preferred shareholder dividends	\$ -	\$	(1)	\$	-	\$	-	
Net income - common shareholders	 163		126		427		371	
Net income	\$ 163	\$	125	\$	427	\$	371	
(1) excludes - segregated funds deposits	\$ 666	\$	812	\$	2,192	\$	2,997	
- self-funded premium equivalents (ASO)	\$ 1,597	\$	2,037	\$	5,089	\$	6,196	

⁽²⁾ During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed with third parties. Premiums related to the initial cession of in force policy liabilities in GWL&A were \$2,713 million.

Reference is made to note 11 of Lifeco's interim financial statements, Segmented Information.



NET INCOME

For the three months ended September 30, 2003, United States consolidated net income of Lifeco attributable to common shareholders was up 29% to \$163 million, compared to \$126 million a year ago. For the nine months ended September 30, 2003, United States consolidated net income attributable to common shareholders was up 15% to \$427 million, compared to \$371 million a year ago.

Net Income Attributable to Common Shareholders (in \$ millions)

				ee mo	For the nine months ended September 30						
	2	003	2	002	% Change		2003		2002	% Change	
Employee Benefits Financial Services Corporate	\$	77 76 10	\$	65 59 2	18% 29%	\$	214 194 19	\$	182 183 6	18% 6%	
	\$	163	\$	126	29%	\$	427	\$	371	15%	
(millions - US \$)											
Employee Benefits Financial Services Corporate	\$	49 48 6	\$	43 39 -	14% 23% -	\$	135 122 12	\$	119 120 3	13% 2%	
	\$	103	\$	82	_ 26%	\$	269	\$	242	11%	

The increase in earnings for both the three month and nine month periods ended September 30, 2003, compared to a year ago, was primarily related to favourable morbidity in Employee Benefits and favourable mortality in Financial Services for GWL&A, as well as the inclusion of the United States operations for CLFC from the date of acquisition, which represents approximately \$14 million.

In terms of major business units, in addition to the inclusion of the U.S. operations of CLFC:

For the three months ended September 30, 2003

- Employee Benefits Third quarter earnings increased 18%, primarily due to improved aggregate and specific stop loss morbidity.
- Financial Services The increase in earnings of 29% for the third quarter of 2003, compared to a year ago, is primarily related to improved mortality.
- Corporate The \$8 million increase for 2003, compared to a year ago, is the result of lower taxes and increased investment income.

For the nine months ended September 30, 2003

- Employee Benefits Earnings increased 18%, primarily due to improved aggregate and specific stop loss morbidity.
- Financial Services The increase in earnings of 6% for the first nine months of 2003, compared to a year ago, is primarily related to improved mortality experience offset somewhat by lower interest margins.
- Corporate The \$13 million increase for the first nine months of 2003, compared to a year ago, is the result of lower taxes and increased investment income.



BULK REINSURANCE

(in \$ millions)

Premium income

Investment income

The Employee Benefits business unit of the GWL&A entered into a bulk reinsurance agreement during the third quarter of 2003 with a third-party reinsurer to cede a portion of direct written group health stop-loss and excess loss business. This agreement was retroactive to January 1, 2003. The Financial Services business unit of the GWL&A entered into a reinsurance agreement during the third quarter of 2003 with another third-party reinsurer to cede a portion of guaranteed investment contracts (GICs). This second agreement was retroactive to April 1, 2003 and the following initial cession transactions were recorded in the third quarter summary of consolidated operations as a result of these transactions:

Employee

Benefits

(575)

Financial

Services

(2, 138)

Total

(2,713)

Paid or credited to policyholders Commissions				(575)	(2,212) 6			(2,787) 6		
Net income			=	\$ -	\$		<u> </u>	\$			
PREMIUMS AND DEPOSITS	 			 							
(in \$ millions)											
	Premiun	ns a	nd Depo	osits			Sal	les			
For the three months ended September 30	2003	2002		% Change		003	- 2	2002	% Change		
Business/Product Employee Benefits Group life and health	\$ 2,049	\$	2,453	-16%	\$	190	\$	155	23%		
Financial Services Savings	382		535	-29%		115		142	-19%		
Insurance	235		190	24%		16		66	-76%		
401(k)	415		474	-12%		279		175	59%		
Total premiums and deposits	\$ 3,081	\$	3,652	-16%	\$	600	\$	538	12%		
Bulk reinsurance - initial											
ceded premiums	(2,713)		-								
Net premiums and deposits	\$ 368	\$	3,652	-90%							
Summary by Type											
Risk-based products	\$ 818	\$	803	2%							
ASO contracts Segregated funds deposits:	1,597		2,037	-22%							
- Individual products	100		173	-42%							
- Group products	566		639	-11%							
Total premiums and deposits	\$ 3,081	\$	3,652	-16%							
Bulk reinsurance - initial ceded premiums	(2,713)		_								
Net premiums and deposits	\$ 368	\$	3,652	-90%							
Total premiums and deposits and sales US \$	\$ 2,226	\$	2,339	-5%	\$	436	\$	345	26%		

For the three months ended September 30, 2003, CLFC premiums and deposits were \$190 million in total, \$147 million of risk-based product premiums and \$43 million of segregated funds deposits. Excluding the impact of CLFC, the decrease in the Employee Benefits segment continues to reflect the 17% decline in membership since September 30, 2002, partially offset by the result of pricing actions taken during the last year. Total health care membership at September 30, 2003 of 1.9 million members declined from 2.2 million members at December 31, 2002, and from 2.2 million members at September 30, 2002. Much of the health care decline can be attributed to terminations resulting from pricing action related to target margins.



The decrease in the Financial Services segment from 2002 (excluding reinsurance) was due to lower Business-Owned Life Insurance (BOLI) premiums in 2003 where sales have been negligible and lower segregated funds deposits in the Savings and 401(k) areas. The lower deposits are a function of lower average participant accounts during the first half of the year and a large single premium deposit in 2002. As a result of one large case termination on January 1, 2003, participant accounts decreased by 117,000 which contributed to lower deposits for the nine months ended September 30, 2003, compared to the same period in 2002. However, in the third quarter of 2003, participant accounts have increased 88,000 reflecting a net growth in participant accounts of 19,000 for the nine months ended September 30, 2003.

The increase in sales for the three months ended September 30, 2003 was driven by the Employee Benefits segment primarily in the mid range case size with higher average premiums.

(in \$ millions)	Premiun	ns a	ınd Dep	osits	Sales						
For the nine months ended September 30	2003		2002	% Change		2003		2002	% Change		
Business/Product			-								
Employee Benefits											
Group life and health	\$ 6,196	\$	7,395	-16%	\$	764	\$	942	-19%		
Financial Services											
Savings	1,202		1,720	-30%		374		620	-40%		
Insurance	483		602	-20%		42		182	-77%		
401(k)	1,411		1,725	-18%		888		705	26%		
Total premiums and deposits	\$ 9,292	\$	11,442	-19%	\$	2,068	\$	2,449	-16%		
Bulk reinsurance - initial											
ceded premiums	(2,713)										
Net premiums and deposits	\$ 6,579	\$	11,442	-43%							
Summary by Type											
Risk-based products	\$ 2,011	\$	2,249	-11%							
ASO contracts	5,089		6,196	-18%							
Segregated funds deposits:											
- Individual products	252		500	-50%							
- Group products	 1,940		2,497	-22%							
Total premiums and deposits	\$ 9,292	\$	11,442	-19%							
Bulk reinsurance - initial ceded premiums	(2,713)		_								
Net premiums and deposits	\$ 6,579	\$	11,442	-43%							
Total premiums and deposits and sales US \$	\$ 6,498	\$	7,288	-11%	\$	1,446	\$	1,560	-7%		

For the nine months ended September 30, 2003, CLFC premiums and deposits were \$190 million in total, \$147 million of risk-based product premiums and \$43 million of segregated funds deposits. Excluding the impact of CLFC, the decrease in the Employee Benefits segment continues to reflect the 17% decline in membership partially offset by the result of pricing actions taken during the last year. Total health care membership at September 30, 2003 of 1.9 million members declined from 2.2 million members at December 31, 2002, and from 2.2 million members at September 30, 2002. Much of the health care decline can be attributed to terminations resulting from pricing action related to target margins.

The decrease in the Financial Services segment was primarily due to lower BOLI premiums and lower variable premium deposits from single premium deposits. Participant accounts in the retirement services markets (including third party administration and institutional) have increased 1% from 2,160,000 at December 31, 2002 to 2,179,000 at September 30, 2003.

The decrease in sales for the nine months ended September 30, 2003 was driven by an Employee Benefits segment decrease of 23%. The decrease in Employee Benefits is primarily the result of lower sales in the large case market. Financial Services also decreased by 14% driven by lower BOLI deposits in the insurance sector and a decrease in single premium savings, partially offset by an increase in 401(k) sales.

GREAT-WEST LIFECOING.

Net Investment Income (in \$ millions) For the three months For the nine months ended September 30 ended September 30 2003 2002 % Change 2003 2002 % Change 387 \$ 359 1,052 \$ 1,094 Investment income earned 8% -4% Amortization of gains and losses 23 g 49 30 Provision for credit losses (8)2 1 5 1,102 1,129 402 370 9% -2% Gross investment income Less: investment expenses 8 3 14 10 Net investment income 394 367 7% 1,088 1,119 -3% \$

Net investment income for the three months ended September 30, 2003, representing the investment revenue from general funds assets, increased \$27 million or 7%, compared to the same period in 2002. The acquisition of CLFC resulted in an increase of \$91 million, partially offset by the impact of the bulk reinsurance agreement of \$68 million. The majority of the strengthening of the provision for credit losses was related to the CLFC participating account.

For the nine months ended September 30, 2003, net investment income decreased \$31 million or 3%, compared to last year. The CLFC acquisition resulted in an increase of \$91 million, partially offset by the impact of the bulk reinsurance agreement of \$68 million. The remaining decrease is due to a general trend of lower interest rates, as well as the effect of the change in the translation rate of US \$ results.

Fee Income (in \$ millions)		For the three months ended September 30							For the nine months ended September 30							
Segregated funds ASO contracts Other	2003			2002	% Change		2003	2002		% Change						
	\$	53 206 31	\$	61 253 25	-13% -19% 24%	\$	158 656 91	\$	184 798 81	-14% -18% 12%						
	\$	290	\$	339	-14%	\$	905	\$	1,063	-15%						

Fee income is derived from the management of segregated funds assets and the administration of Group health ASO business. September results include CLFC fee income of \$2 million.

For the three months ended September 30, 2003, fee income decreased 14% compared to the same period in 2002, with 6% of the decrease being the result of the change in the US \$ translation rates. The remainder of the decrease is associated with an ASO fee income decrease of 8% related to a decrease in medical membership.

For the nine months ended September 30, 2003, fee income decreased 15% compared to the same period in 2002. The ASO fee income decreased 10% as a result of the decrease in medical membership, the remaining drop as a result of the change in US \$ translation rates. The decrease in segregated funds fees is a combination of the lower U.S. equity markets and the change in US \$ translation rates.

Paid or Credited to Policyholders

This amount includes increases in policy liabilities, claims, surrenders, annuity and maturity payments, dividend and experience refund payments for risk-based products, but does not include payment amounts for fee-based products (ASO contracts and segregated funds). The ceded premiums of \$2.7 billion associated with the bulk reinsurance transaction have been recorded in the summary of consolidated operations as a reduction of premium income and a corresponding reduction of paid or credited to policyholders.

For the three months ended September 30, 2003, amounts paid or credited to policyholders decreased \$260 million or 26%, excluding the bulk reinsurance transaction and \$234 million for CLFC, compared to the same period of 2002. This decrease is primarily due to decreases in group health claims, individual participating insurance death claims, and the change in US \$ translation rates.



For the nine months ended September 30, 2003, amounts paid or credited to policyholders decreased \$567 million or 21%, excluding the bulk reinsurance transaction and \$234 million for CLFC, compared to the same period of 2002. This decrease is primarily due to decreases in group health claims, individual participating insurance death claims, and a reduction in surrenders in the savings lines, along with the change in US \$ translation rates.

Other

Included in other benefits and expenses are operating expenses, commission payments, as well as premium taxes.

(in \$ millions)		-		ee mo ptembe		For the nine months ended September 30						
		2003	2	002	% Change	2003		2002		% Change		
Total expenses Less: investment expenses	\$	282 8	\$	264 3	7% 167%	\$	784 14	\$	877 10	-11% 40%		
Operating expenses Commissions Premium taxes	<u>-</u>	274 84 16		261 64 12	5% 31% 33%		770 200 38		867 219 36	-11% -9% 6%		
Total	\$	374	\$	337	11%	\$	1,008	\$	1,122	-10%		

Operating expenses, commission payments and premium tax payments increases are primarily due to the inclusion of CLFC.

For the nine months ended September 30, 2003, operating expenses decreased 11%, to \$770 million, from the same period in 2002, as the Employee Benefits Division reduced their staff throughout the last twelve months, which more than offset the inclusion of CLFC expenses. Commission payments are down 9% as a result of lower group health sales and the change in US \$ translation rates. Premium tax payments are essentially flat with 2002, excluding CLFC.

ASSETS

Assets Under Administration	Assets	Under	Admin	istration
-----------------------------	--------	-------	-------	-----------

(in \$ millions)	• **	September 30 2003		
Invested assets	\$ 3	0,521	\$	22,680
Goodwill and intangible assets		170		66
Other general fund assets		1,429		1,315
Total assets	3	2,120		24,061
Segregated funds assets	1	6,337		17,544
Total assets under administration	\$ 4	8,457	\$	41,605

Total assets under administration at September 30, 2003 were \$48.5 billion, up 16% from December 31, 2002.

The acquisition of CLFC added \$8.5 billion of assets under administration, \$8.0 billion of general funds assets and \$0.5 billion of segregated funds assets.



Invested Assets

Asset Distribution

(in \$ millions)

	Septem	ber 30, 2003	December 31, 2002				
Government bonds	\$ 7,17	5 24 %	\$ 5,278	23 %			
Corporate bonds	13,85	3 45	11,372	50			
Mortgages	3,50	0 11	660	3			
Stocks and real estate	37	4 1	354	2			
Sub-total portfolio investments	24,90	2	17,664				
Cash & certificates of deposit	1,06	4 4	333	1			
Policy loans	4,55	5 15	4,683	21			
Total invested assets	\$ 30,52	1 100 %	\$ 22,680	100 %			

Invested assets at September 30, 2003 were \$30.5 billion, compared to \$22.7 billion at December 31, 2002.

Asset Quality – With the inclusion of CLFC at September 30, 2003, the Company's exposure to non-investment grade bonds was \$674 million or 3% of the portfolio at September 30, 2003, unchanged from December 31, 2002. Non-performing investments, including bonds in default, mortgages in the process of foreclosure or in arrears 90 days or more, and real estate acquired by foreclosure, totalled \$195 million or 0.76% of portfolio investments at September 30, 2003, compared to 0.26% at December 31, 2002.

Allowances for credit losses at September 30, 2003 for non-investment grade bonds and non-performing assets was \$140 million, compared with \$88 million December 31, 2002. Additional provisions for future credit losses on assets backing liabilities are included in actuarial liabilities and amount to \$212 million at September 30, 2003 (\$34 million at December 31, 2002).

Bond Portfolio Quality (excludes \$1,325 million short-term investments, \$1,033 million in 2002) (in \$ millions)

	September 30	December 31, 2002				
Estimated Rating	 					
AAA	\$ 10,353	53 %	\$ 9,220	59 %		
AA	1,738	9	1,401	9		
Α	3,128	16	2,298	15		
BBB	3,810	19	2,227	14		
BB or lower	674	3	471	3		
Total	\$ 19,703	100 %	\$ 15,617	100 %		

Non-Performing Loans

(in \$ millions)

,		September 30, 2003							December 31, 2002								
Asset Class	В	onds	Mortg	gages		closed Estate	Ţ	otal	В	onds_	Morto	ages		eclosed Estate	T	otal	
Non-performing loans	<u> </u>	177	\$	16	\$	2	\$_	195_	\$	39	\$	4_	\$	3	\$	46	

Allowances for Credit Losses

(in \$ millions)		Se	otemb	er 30, 2	2003		December 31, 2002					
	Specific General Provisions			Т	otal	Specific Provisions		General Provisions			Total	
Bonds and mortgage loans	\$	76	\$	64	\$	140	\$	_	\$	88	\$	_88



Other General Fund Assets

 (in \$ millions)
 September 30 2003
 December 31 2002

 Total other general fund assets
 \$ 1,429
 \$ 1,315

Other general fund assets, at \$1.4 billion, is made up of several items, including premiums in course of collection, future income taxes, interest due and accrued, fixed assets, software development, and accounts receivable. The increase of \$114 million is mainly attributable to increased cash collateral for securities lending offset by the change in US \$ translation rates.

Segregated Funds

Segregated funds assets under management, which are measured at market values, decreased mainly due to the change in US \$ translation rates.

(in \$ millions)	Sep	tember 30	December 31							
		2003	2002		2001		2000		1999	
Variable funds Stable asset accounts	\$	12,188 4,149	\$ 12,731 4,813	\$	16,103 3,671	\$	16,394 2,083	\$	16,771 1,227	
Total	\$	16,337	\$ 17,544	\$	19,774	\$	18,477	_\$	17,998	
In-period change		-7%	-11%		7%		3%		-	
LIABILITIES	-,··		 · <u>-</u>			<u></u>				

(in \$ millions)	Sept	December 31 2002		
Policy liabilities	\$	24,359	\$	19,407
Net deferred gains on portfolio investments sold		266		144
Other general fund liabilities		5,029	_	1,916
Total liabilities	\$	29,654	\$	21,467

Total liabilities at September 30, 2003 were \$29.7 billion, an increase of 38% from December 31, 2002, including CLFC liabilities of \$7.5 billion, mitigated somewhat by the fluctuation in the US \$ translation rate. This analysis does not include segregated funds liabilities which are off-balance sheet liabilities, not part of general funds.

Policy Liabilities – are up \$5.0 billion or 26% from December 31, 2002 to September 30, 2003, reflecting the inclusion of \$8.9 billion of CLFC policy liabilities, a reduction of approximately \$1.8 billion related to bulk reinsurance, as well as changes in US \$ translation rates.

Other General Fund Liabilities

(in \$ millions)	September 30 2003	 December 31 2002		
Current income taxes	\$ 33	\$ 2		
Repurchase agreements	909	511		
Commercial paper and other loans	371	429		
Funds held under reinsurance contracts	1,805	-		
Other liabilities	1,911	974		
Total other general fund liabilities	\$ 5,029	\$ 1,916		

Total other general fund liabilities were \$5.0 billion at September 30, 2003, up \$3.1 billion from December 31, 2002. Other liabilities, at \$1.9 billion, increased \$0.9 billion from December 31, 2002. The increase in 2003 is due primarily to temporary outstanding settlements of bond purchases at the quarter-end. This grouping of accounts also includes accruals, payables and policyholder deposits not yet allocated.



Liquidity

The liquidity needs of the United States operations of the Company are closely managed through cash flow matching of assets and liabilities and forecasting earned and required yields, to ensure consistency between policyholder requirements and the yield of assets. A portion of assets are held in highly marketable securities that can be sold to meet cash flow requirements prior to maturity. Additional liquidity is available through established lines of credit and through the demonstrated ability of the Company to access the capital markets. At September 30, 2003, over \$16.9 billion of assets could be classified as highly marketable/liquid.



Operating Results

Lifeco Corporate

FINANCIAL INFORMATION Consolidated Operations

(in \$ millions)

ended Sept 2003 -	2002	ended Septe	2002
-			2002
-			
	-	-	-
	<u> </u>	-	
•	-	-	-
-	, -	•	-
-		-	
-	_	-	-
2	-	2	-
21	<u> </u>	21	
(23)	-	(23)	-
(5)	<u></u>	(5)	
(18)	-	(18)	_
-	-	-	-
\$ (18)	\$ -	\$ (18)	
	, ,		
\$ -	\$ -	\$ -	\$ -
(18)	-	(18)	-
\$ (18)	\$ -	\$ (18)	\$ -
	(23) (5) (18) - \$ (18) \$ - (18)	(23) - (5) - (18) (18) \$ -	(23) - (23) (5) - (5) (18) - (18) - - - \$ (18) \$ - \$ (18) \$ - \$ (18) - (18)

During the third quarter 2003, a Lifeco Corporate Segment has been established to record Lifeco holding company activities and transactions that are not directly attributable to the business segments of the Company.

Corporate net earnings results for Lifeco, attributable to common shareholders, were a charge of \$18 million comprised mostly of restructuring costs of \$12 million incurred to September 30, 2003 related to the CLFC acquisition, \$9 million after-tax in its Canada and International operations, and \$3 million after-tax in its United States operation.

In addition, corporate earnings include charges of \$4 million related to U.S. withholding taxes and \$2 million Lifeco entity operating expenses.



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RELEASE

TSX:GWO

Great-West Lifeco reports nine months 2003 results

Toronto, October 29, 2003 ... Great-West Lifeco Inc. (Lifeco) has reported net income attributable to common shareholders, excluding restructuring charges related to the acquisition of Canada Life Financial Corporation (CLFC), of \$336 million for the third quarter of 2003, compared to \$240 million reported a year ago, an increase of 40%. On a per share basis, this represents \$0.771 per common share for the third quarter of 2003, an increase of 18%, compared to a year ago. Net income, after restructuring costs, attributable to common shareholders for the quarter was \$324 million or \$0.739 per common share.

For the nine months ended September 30, 2003, net income attributable to common shareholders, excluding restructuring charges, was \$850 million, an increase of 22% compared to \$696 million for 2002, or \$2.176 per common share, an increase of 15% compared to \$1.889 per common share for 2002. Net income, after restructuring costs, attributable to common shareholders was \$838 million or \$2.144 per common share for the nine months of 2003. The results of CLFC are included from July 10, 2003.

Highlights

- For the third quarter of 2003, common shareholder net income, excluding restructuring charges, increased 40% and earnings per common share, on the same basis, increased 18% over the third quarter of 2002.
- The Canada Life acquisition contributed approximately \$0.045 per common share to third quarter earnings, which represents 6.2% accretion in quarter.
- Return on common shareholders' equity, excluding restructuring costs, was 21.6% for the twelve months ended September 30, 2003.
- Quarterly dividends declared were 29.25¢ per common share, payable December 31, 2003.
 Dividends paid on common shares for the first nine months of 2003 were 19% higher than a year ago.

Canada Life Acquisition

On July 10, 2003, Lifeco completed its acquisition of Canada Life Financial Corporation, the parent company of The Canada Life Assurance Company. Lifeco acquired all outstanding common shares of Canada Life Financial that it did not already beneficially own, for an aggregate transaction value of \$7.2 billion. Lifeco immediately transferred the common shares of Canada Life Financial Corporation to its Canadian subsidiary, The Great-West Life Assurance Company (Great-West). Canada Life Financial Corporation is now a wholly-owned subsidiary of Great-West.

.../2

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Consolidated net earnings for Lifeco are the net operating earnings of The Great-West Life Assurance Company, Canada Life Financial Corporation from the date of acquisition, as well as London Life Insurance Company (London Life) and Great-West Life & Annuity Insurance Company (GWL&A), together with Lifeco's corporate results.

CANADA AND INTERNATIONAL SEGMENT

Canada and International consolidated net earnings of Lifeco attributable to common shareholders for the third quarter of 2003 increased 57% to \$179 million from \$114 million a year ago. For the nine months ended September 30, 2003, earnings were up 32% to \$429 million, compared to \$325 million at September 30, 2002.

The increases were due to both strong operating earnings from Great-West and London Life, as well as the inclusion of Canada and International results for CLFC from date of acquisition - July 10, 2003, which represents earnings of approximately \$57 million, net of related finance costs.

Total premiums and deposits for the nine months ended September 30, 2003 increased \$1.3 billion from 2002 levels, with the third quarter of 2003 up \$885 million. The increase reflects the inclusion in 2003 of \$1.9 billion of CLFC premiums and deposits, mitigated by lower reinsurance premiums in the third quarter of 2003.

Fee income increased \$109 million in 2003, of which \$98 million was the inclusion of CLFC in 2003.

Total assets under administration at September 30, 2003 were \$109.0 billion, which includes \$50.1 billion attributable to CLFC.

UNITED STATES SEGMENT

United States consolidated net earnings of Lifeco attributable to common shareholders for the third quarter of 2003 increased 29% to \$163 million from \$126 million a year ago. For the nine months ended September 30, 2003, earnings were up 15% to \$427 million compared to \$371 million at September 30, 2002.

The increases were primarily related to favourable morbidity in Healthcare and favourable mortality in Financial Services, for GWL&A, as well as the inclusion of the United States operations for CLFC from the date of acquisition - July 10, 2003, which represents approximately \$14 million.

Total premiums and deposits for the nine months ended September 30, 2003 decreased US \$790 million (CDN \$2.2 billion) compared to a year ago. The inclusion of CLFC results from date of acquisition impacted these results by CDN \$190 million. As reported earlier this year, the reduction in premiums and deposits in the Employee Benefits segment is attributable to a contraction in health care medical membership. However, as noted above, earnings of the segment increased year-over-year. The reduction in premiums and deposits in the Financial Services segment is primarily due to lower segregated funds deposits resulting from the effects of the U.S. equity markets.

The decrease in fee income in 2003 is attributable to both the Group health ASO business and the reductions in segregated funds deposits.

Total assets under administration were \$48.4 billion at September 30, 2003, including \$8.5 billion attributable to the U.S. operations of CLFC.

LIFECO CORPORATE

Corporate net earnings results for Lifeco, attributable to common shareholders, were a charge of \$18 million comprised mostly of restructuring costs of \$12 million incurred to September 30, 2003 related to the CLFC acquisition.

QUARTERLY DIVIDENDS

At its meeting today, the Board of Directors approved a quarterly dividend of \$0.2925 per share on the common shares of the Company payable December 31, 2003 to shareholders of record at the close of business December 3, 2003.

In addition, the Directors approved quarterly dividends on:

- Series D First Preferred Shares \$0.293750 per share;
- Series E First Preferred Shares \$0.30 per share; and
- Series F First Preferred Shares \$0.36875 per share payable December 31, 2003 to shareholders of record at the close of business December 3, 2003;
- Class A, Series 1 Preferred Shares \$0.3125 per share payable January 31, 2004 to shareholders of record at the close of business January 3, 2004.

GREAT-WEST LIFECO

Great-West Lifeco Inc. (TSX:GWO) is a financial services holding company with interests in the life insurance, health insurance, retirement savings, and reinsurance businesses. The Company has operations in Canada and internationally through The Great-West Life Assurance Company, London Life Insurance Company and The Canada Life Assurance Company, and in the United States through Great-West Life & Annuity Insurance Company and The Canada Life Assurance Company. Lifeco and its companies, including Canada Life have more than \$157 billion in assets under administration. Great-West Lifeco is a member of the Power Financial Corporation group of companies.

Forward-looking statements

This release may contain forward-looking statements about future operations, financial results, objectives and strategies of the Company. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate" and other similar expressions.

These statements are necessarily based on estimates and assumptions that are inherently subject to risks and uncertainties, many of which are beyond the Company's control. Actual results may differ materially due to a variety of factors, including legislative or regulatory developments, competition, technological change, global capital market activity, interest rates and general economic and political conditions in Canada, North America or internationally.

Readers are urged to consider these and other such factors carefully and not place undue emphasis on the Company's forward-looking statements.

Unless otherwise required by securities laws, the Company does not intend or have any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Further information

Financial highlights and the September 30, 2003 interim unaudited consolidated financial statements are attached.

The third quarter analyst teleconference for Great-West Lifeco will be held Wednesday, October 29, at 2:00 p.m. (Eastern). The call can be accessed through www.greatwestlifeco.com or by phone, through listen-only lines at:

- Participants in the Toronto area: 416-405-9328
- Participants from North America: 1-800-387-6216
- Participants from Overseas: Dial international access code first, then 800-7664-7664.

A replay of the call will be available from October 29, until November 3, and can be accessed by calling 1-800-408-3053 or 416-695-5800 in Toronto (passcode: 1487898).

- end -

For more information contact:

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FINANCIAL HIGHLIGHTS (unaudited)

(in millions of dollars except per common share amounts)

For	the	throo	months	andad

For the nine months ended

		September 30				 September 30				
		2003		2002	% Change	2003		2002	% Change	
Premiums:										
Life insurance, guaranteed annuities										
and insured health products	\$	3,064	\$	3,110	-1%	\$ 8,682	\$	8,307	5%	
Self-funded premium equivalents										
(ASO contracts) (1)		2,065		2,369	-13%	6,286		7,198	-13%	
Segregated funds deposits: (1)										
Individual products		984		490	101%	1,841		1,829	1%	
Group products		1,048		878	19%	3,023		3,326	-9%	
Total premiums and deposits		7,161		6,847	5%	 19,832		20,660	-4%	
Bulk reinsurance - initial ceded premiums (2)		(5,429)		-		(5,429)	1	-		
Net premiums and deposits		1,732		6,847		 14,403		20,660		
Fee and other income		498		441	13%	1,330		1.379	-4%	
Paid or credited to policyholders (2)		(2,059)		3,522	-158%	4,222		9,434	-55%	
Net income attributable to:		, , , ,						,		
Preferred shareholders		15		7	114%	27		23	17%	
Common shareholders before restructuring costs		336		240	40%	850		696	22%	
Restructuring costs (3)		12		-	•	12		-		
Common shareholders		324		240	35%	838		696	20%	
Per Common Share	-									
Basic earnings before restructuring costs	\$	0.771	\$	0.653	18%	\$ 2.176	\$	1.889	15%	
Restructuring costs (3)		0.032		-		0.032		-		
Basic earnings		0.739		0.653	13%	2.144		1.889	13%	
Dividends paid		0.2925		0.2475	18%	0.8325		0.6975	19%	
Return on common shareholders' equity (12 months)):				-					
Net income before restructuring costs						21.6%		22.3%		
Net income						21.4%		22.3%		
At September 30										
Total assets						\$ 99,083	\$	59,435	67%	
Segregated funds assets (1)						 58,295		34,947	67%	
Total assets under administration						\$ 157,378	\$	94,382	67%	
Capital stock and surplus						8,518		4,715	81%	
Book value per common share						16.50		11.40	45%	
•										

⁽¹⁾ Segregated funds deposits and self-funded premium equivalents (ASO contracts)

The financial statements of a life insurance company do not include the assets, liabilities, deposits and withdrawals of segregated funds or the claims payments related to administrative services only (ASO) Group health contracts. However, the Company does earn fee and other income related to these contracts. Both segregated fund and ASO contracts are an important aspect of the overall business of the Company and should be considered when companing volumes, size and trends.

⁽²⁾ During the third quarter of 2003, as part of a risk rebalancing program related to the acquisition of Canada Life Financial Corporation (CLFC), a number of bulk reinsurance ceded contracts were executed by The Great-West Life Assurance Company (Great-West) and Great-West Life & Annuity Insurance Company (GWL&A) with third parties. Premiums related to the initial cession of in force policy liabilities were \$5,429 million.

⁽³⁾ Following the acquisition of CLFC by the Company, a plan was developed to restructure and integrate the operations of CLFC with its wholly owned subsidiaries Great-West and GWL&A (see note 3 in the Company's 2003 interim financial statements). Shareholder net income for the three months and nine months ended September 30, 2003 includes restructuring of \$12 after-tax or \$.032 per common share.



SUMMARY OF CONSOLIDATED OPERATIONS (unaudited)

(in millions of dollars except earnings per common share)

		For the three months ended September 30				For the nir			
· ·		2003		2002		2003		2002	
Income									
Premium income	\$	3,064	\$	3,110	\$	8,682	\$	8,307	
Bulk reinsurance - initial ceded premiums (note 10)		(5,429)		-		(5,429)		_	
		(2,365)		3,110		3,253		8,307	
Net investment income		1,316		878		3,167		2,704	
Fee and other income		498		441		1,330		1,379	
		(551)		4,429		7,750		12,390	
Benefits and Expenses									
Paid or credited to policyholders and						•			
beneficiaries including policyholder									
dividends and experience refunds (note 10)		(2,059)		3,522		4,222		9,434	
Commissions		288		166		621		531	
Operating expenses		607		413		1,439		1,329	
Premium taxes		53		31		115		92	
Restructuring costs (note 3)		21		-		21		-	
Distribution on Capital Trust Securities (note 6)		10		-		19		-	
Net income before income taxes		529		297		1,313		1,004	
Income taxes - current		. 230		121		474		297	
- future		(75)		(61)		(98)		(14)	
Net income before non-controlling interests		374		237		937		721	
Non-controlling interests (note 6)		35		(10)		72		2	
Net income	\$	339	\$	247	\$	865	\$	719	
Earnings per common share (note 9)									
Basic	\$	0.739	\$	0.653	\$	2.144	\$	1.889	
Diluted	\$	0.732	\$	0.646	\$	2.122	\$	1.865	
Summary of Net Income								<u>-</u> -	
Preferred shareholder dividends	\$	15	\$	7	\$	27	\$	23	
Net income - common shareholders	*	324	Ψ	240	~	838	•	696	
•	•	339	\$	247		865	\$	719	
Net income	\$	339	-	241	-	003	Ψ	119	
Average number of shares outstanding - basic Average number of shares outstanding - diluted						90,828,605 94,737,602		8,470,287 3,252,342	



CONSOLIDATED BALANCE SHEET (unaudited) (in millions of dollars)

	September 30, 2003		Dec	ember 31, 2002	September 30, 2002		
Assets							
Bonds	\$	54,721	\$	33,764	\$	32,428	
Mortgage loans		15,091		7,850		8,035	
Stocks		3,019		1,581		1,513	
Real estate		1,649		1,267		1,258	
Loans to policyholders		6,605		6,177		6,123	
Cash and certificates of deposit		3,458		912		1,328	
Funds withheld by ceding insurers		4,655		4,786		4,538	
Premiums in course of collection	•	560		305		351	
Interest due and accrued		945		511		550	
Future income taxes		312		138		240	
Goodwill and intangible assets (note 4)		6,358		1,687		1,687	
Other assets		1,710		1,093		1,384	
Total assets	<u>\$</u>	99,083	\$	60,071	\$	59,435	
Liabilities							
Policy liabilities							
Actuarial liabilities	\$	68,137	\$	44,508	\$	44,254	
Provision for claims		1,126		645		638	
Provision for policyholder dividends		597		363		375	
Provision for experience rating refunds		946		927		940	
Policyholder funds		2,138		1,853		1,818	
		72,944		48,296		48,025	
Commercial paper and other loans (note 5)		2,999		1,012		1,015	
Current income taxes		600		454		525	
Funds held under reinsurance contracts (note 10)		4,735		-			
Other liabilities		3,614		2,081		1,783	
Repurchase agreements		909		511	•	446	
Net deferred gains on portfolio investments sold	-	2,221 88,022		958 53,312		1,000 52,794	
Non-controlling interests (note 6)		2,543		2,051	•	1,926	
Capital Stock and Surplus		·		·		·	
Capital stock (note 7)		5,798		1,982		2,082	
Surplus		2,817		2,382		2,278	
Provision for unrealized gain on translation		,				_,	
of net investment in foreign operations	•	(97)		344		355	
		8,518		4,708		4,715	
Liabilities, capital stock and surplus	\$	99,083	\$	60,071	\$	59,435	



CONSOLIDATED STATEMENT OF SURPLUS (unaudited)

(in millions of dollars)

	•	ended September 30						
	2003		2002					
Balance, beginning of year	\$ 2,382	! \$	1,951					
Net income	865	i	719					
Redemption premium - preferred shares	(2	(a)	-					
Common share cancellation excess	(72	.)	(112)					
Dividends to shareholders Preferred shareholders Common shareholders	(27 (329	•	(23) (257)					
Balance, end of period	\$ 2,817	\$	2,278					



CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited) (in millions of dollars)

·	For the three months					For the nine months				
		ended Se	otemi				ptember 30			
		2003		2002		2003		2002		
Operations										
Net income	\$	339	\$	247	\$	865	\$	719		
Adjustments for non-cash items:		ş.								
Change in policy liabilities		(3,685)		738		(3,756)		610		
Change in funds withheld by ceding insurers		(38)		(416)		131		(61)		
Change in funds held under reinsurance contracts		4,735		-		4,735		_		
Change in current income taxes payable		88		(26)		145		14		
Future income tax expense		(75)		(61)		(98)		(14)		
Other		(309)		(579)		. 266		(854)		
Cash flows from operations		1,055		(97)		2,288		414		
Financing Activities										
Issue of common shares		1,025		2		1,033		14		
Purchased and cancelled common shares		(33)		(53)		(86)		(127)		
Redemption of preferred shares		(102)		-		(102)		-		
Issue of debentures		-		-		600		-		
Issue (repayment) of commercial paper and other loans		986		(50)		983		(58)		
Debenture issue costs		-		-		(6)		-		
Dividends paid		(146)		(98)		(356)		(280)		
		1,730		(199)		2,066		(451)		
Investment Activities										
Bond sales and maturities		11,852		5,456		26,688		15,944		
Mortgage loan repayments		676		405		1,317	٠	1,272		
Stock sales		264		148		560		279		
Real estate sales		290		•		466		38		
Change in loans to policyholders		(381)		238		(454)	•	68		
Change in repurchase agreements		663		(55)		466		47		
Investment in Canada Life Financial Corporation		(1,862)		-		(1,862)		.=		
Investment in subsidiaries		170		-		170		72		
Investment in bonds		(10,993)		(5,112)		(27,419)		(15,791)		
Investment in mortgage loans		(1,023)		(313)		(1,329)		(922)		
Investment in stocks		(158)		(55)		(372)		(451)		
Investment in real estate		(20)		(9)		(39)		(28)		
		(522)		703		(1,808)		528		
Increase in cash and certificates of deposit		2,263		407		2,546		491		
Cash and certificates of deposit, beginning of period		1,195		921		912		837		
Cash and certificates of deposit, end of period	\$	3,458	\$	1,328	\$	3,458	\$	1,328		



Notes to Interim Consolidated Financial Statements (unaudited)

(\$ amounts in millions except per share amounts)

1. Basis of Presentation and Summary of Accounting Policies

(a) The interim unaudited consolidated financial statements of Great-West Lifeco Inc. (Lifeco or the Company) at September 30, 2003 have been prepared in accordance with Canadian generally accepted accounting principles, using the same accounting policies and methods of computation followed in the consolidated financial statements for the year ended December 31, 2002, except as noted below. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's annual report dated December 31, 2002.

(b) New Accounting Requirements for 2003

Disclosure of Guarantees

In February 2003, the CICA issued Accounting Guideline 14 (AcG-14), Disclosure of Guarantees, which identifies disclosure requirements for certain guarantees, for financial statements of interim and annual periods on or after January 1, 2003.

In the normal course, the Company may enter into agreements which may contain features which meet the AcG-14 definition of a guarantee, and while the maximum guarantee cannot always be determined, given the nature of the future events which may or may not occur, any such arrangements that were material have been previously disclosed by the Company.

Accounting for Costs Associated with Exit and Disposal Activities (Including Costs Incurred in a Restructuring)

In March 2003, the CICA issued Emerging Issue Committee (EIC) Abstract EIC-135 Accounting for Costs Associated with Exit and Disposal Activities (Including Costs Incurred in a Restructuring) for restructurings initiated after March 31, 2003. The standard replaces EIC-60 Liability Recognition for Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring) and requires recognition of integration and restructuring costs in income when they are incurred. See note 3 for the impact of these abstracts on the financial statements of the Company.

(c) Certain of 2002 amounts presented for comparative purposes have been reclassified to conform with the presentation adopted in the current year.

2. Acquisitions and Disposals

(a) Acquisition of Canada Life Financial Corporation

On July 10, 2003, the Company acquired all of the outstanding common shares of Canada Life Financial Corporation (CLFC), the parent company of The Canada Life Assurance Company (Canada Life), that were not already beneficially owned by the Company at a price of \$44.50 per CLFC common share, representing an aggregate transaction value of \$7.2 billion, including estimated transaction costs.



The acquisition was completed by way of a capital reorganization of CLFC pursuant to which CLFC shareholders received as consideration one of the following alternatives for each of their CLFC common shares:

- \$44.50 in cash (to an aggregate maximum of approximately \$4.4 billion); or
- 1.78 Lifeco 4.80% Non-Cumulative First Preferred Shares, Series E (to an aggregate maximum of 24 million Lifeco Series E Shares); or
- 1.78 Lifeco 5.90% Non-Cumulative First Preferred Shares, Series F (to an aggregate maximum of 8 million Lifeco Series F Shares); or
- 1.1849 Lifeco common shares (to an aggregate maximum of approximately 56 million Lifeco common shares); or
- any combination of the foregoing;

in each case subject to election and proration as a result of the stated maximums.

After election and proration, Lifeco issued 55,958,505 common shares at a price of \$37.556 per common share which represents the weighted-average trading price of Lifeco common shares on the last five trading days prior to February 17, 2003, the effective date of the transaction agreement. Lifeco also issued 23,868,131 Lifeco 4.80% Non-Cumulative First Preferred Shares, Series E and 7,957,006 Lifeco 5.90% Non-Cumulative First Preferred Shares, Series F, both at a price of \$25.00 per preferred share. The 607,712 common shares of CLFC that were beneficially owned by the Company had a carrying value of \$21 as at the date of the acquisition.

Vested stock options on 2,766,834 CLFC common shares, outstanding at acquisition were exchanged for an equivalent number of Lifeco stock options on 3,278,421 Lifeco common shares at exercise prices based on a value of \$37.556 for each Lifeco common share and \$44.50 for each CLFC common share. These options immediately vested and had an expiry date of August 25, 2003 and were essentially all exercised between July 10 and August 25, 2003.

On July 10, 2003, to support the financing of the transaction, Power Financial Corporation invested \$800 to purchase 21,301,523 common shares of Lifeco from treasury via private placement. Investors Group Inc. has also invested \$100 by purchasing 2,662,690 Lifeco common shares from treasury via private placement. See note 7 for a summary of capital stock activity in connection with the acquistion.

Lifeco also entered into an arrangement with a Canadian chartered bank (the "Bank") pursuant to which the Bank agreed to underwrite a credit facility in favour of the Company, Great-West, or one or more of its subsidiaries. The credit facility provides a one year bank facility of up to \$1,400, and also up to \$600 of five year term financing. The five year term financing is syndicated to a group of international financial institutions. The balances of these facilities on September 30, 2003 were \$394 and \$600 respectively.

Immediately after the acquisition, Lifeco conveyed its ownership of CLFC common shares to its subsidiary, The Great-West Life Assurance Company (Great-West), at cost.



The allocation of the purchase price is summarized as follows:

		rticipating Account		areholder Account		Total
Value of assets acquired:		Account		Account		TOLAT
Cash and certificates on deposit	\$	251	\$	2,142	\$	2,393
Bonds	Ψ	4,031	Ψ	18,569	Ψ	22,600
Mortgage loans		1,042		6,356		7,398
Stocks		694		757		1,451
Real estate		157		857		1,014
Loans to policyholders		716		339		1,055
Other invested assets		9		447		456
Other assets		121		1,565		1,686
	\$	7,021	\$	31,032	\$	38,053
Value of liabilities assumed:						
Policy liabilities		6,588		24,881	•	31,469
Commercial paper and other loans		-		592		592
Income taxes payable		39		74	•	113
Net deferred gains on portfolio investments sold		332		842		1,174
Other liabilities		19		1,483		1,502
Non-controlling interests		-		492		492
Participating policyholder surplus		43		-		43
Preferred shares				162		162
·		7,021		28,526		35,547
Fair value of net assets acquired	\$	_	\$	2,506	\$	2,506
Total purchase consideration:				•		
Cash	•				\$	4,219
Lifeco common shares						2,102
Lifeco 4.80% Preferred Shares, Series E						597
Lifeco 5.90% Preferred Shares, Series F						199
Fair value of Lifeco options exchanged for CLFC opti	ons					10
Value of CLFC common shares already owned						21
Transaction and related costs (estimated), net of inco	me ta	xes			<u>-</u> -	36_
					\$	7,184
Goodwill and intangible assets on acquisition (1)				. :	\$	4,678

The amounts assigned to the assets acquired and liabilities assumed and associated goodwill and intangible assets may be adjusted when the allocation process has been finalized. Included in other liabilities are accruals for CLFC restructuring costs of \$250 for the elimination of duplicate systems, consolidation of operations, staff reductions, employee relocation and closure of facilities (see note 3).

(1) The allocation of the purchase price to intangible assets acquired and the assignment of goodwill to the Company's major reportable segments is expected to be completed in the fourth quarter of 2003.



Results of CLFC are included in the Summary of Consolidated Operations from the date of acquisition. Reference should be made to the consolidated financial statements of CLFC for the year ended December 31, 2002. Canada Life offers insurance and other protection and wealth management products and services to individuals and groups, including reinsurance services, primarily in Canada, the United States, the United Kingdom and the Republic of Ireland, and in several other jurisdictions.

(b) Sale of Lifestyle Retirement Communities

During the third quarter of 2003, London Life completed its previously announced sale of Lifestyle Retirement Communities Ltd., a wholly-owned subsidiary of London Life, which resulted in an after-tax gain of \$35 in the participating account and \$17 in the shareholder account.

3. Restructuring Costs

Following the acquisition of CLFC on July 10, 2003, the Company developed a plan to restructure and integrate the operations of CLFC with its wholly owned subsidiaries Great-West, London Life and GWL&A. The Company expects the restructuring to be substantially completed by the end of 2004. Costs of \$450 are expected to be incurred as a result and consist primarily of the consolidation of operations and systems, compensation costs and consolidation of facilities. The costs include approximately \$250 that will be charged against the liability for restructuring costs that was recognized as part of the purchase equation of CLFC and costs of approximately \$200 that will be charged to income as incurred in accordance EIC-135 Accounting for Costs Associated with Exit and Disposal Activities (Including Certain Costs Incurred in a Restructuring) that was effective April 1, 2003.

The following details the amount and status of restructuring costs for the period ended September 30, 2003:

Expected future costs ended September 30, 2003		September 30, 2003			
		Balance September 30, 2003			
Accrued Expense Accrued Expense	Accrued	Expense			
on as on as	on	as			
Acquisition Incurred Total Acquisition Incurred Total	Acquisition	Incurred Total			
Costs of eliminating					
duplicate systems \$ 10 \$ 25 \$ 35 \$ 1 \$ 4 \$ 5	\$ 9	\$ 21 \$ 3 0			
Costs of consolidating	1				
operations 15 155 170 1 12 13		143 157			
Compensation costs 192 20 212 41 5 46	151	15 · 166			
Costs of consolidating		• •			
facilities <u>33 - 33 </u>	33	33			
\$ 250 \$ 200 \$ 450 \$ 43 \$ 21 \$ 64	\$ 207	\$ 179 \$ 386			
Canada \$ 218 \$ 187 \$ 405 \$ 43 \$ 16 \$ 59	\$ 175	\$ 171 \$ 346			
United States <u>32 13 45 - 5 5</u>	32	8 40			
\$ 250 \$ 200 \$ 450 \$ 43 \$ 21 \$ 64	\$ 207	\$ 179 \$ 386			



4. Goodwill and Intangible Assets

(a) Excluding the acquisition of CLFC, the carrying value of goodwill and changes in the carrying value of goodwill are as follows:

For the nine months ended September 30	2003								
	Car	ada and							
	Inte	rnational	United	d States		Total			
Balance, beginning of year	\$	1,092	\$	66	\$	1,158			
Acquisition of subsidiary		3		-	•	3			
Changes in foreign exchange rates		-		(10)		(10)			
Balance, end of period	\$	1,095	\$	56	\$	1,151			
			20	02					
·									
•	Car	nada and							
		nada and <u>rnational</u>	United	d States		Total			
Balance, beginning of year			United	States 66	\$	Total 1,604			
Balance, beginning of year Reclassification between goodwill and intangible assets	Inte \$	rnational	-		-				
	Inte \$	rnational 1,538	-		-	1,604			
Reclassification between goodwill and intangible assets	Inte \$	rnational 1,538 (529)	-		-	1,604 (529)			

(b) Excluding the acquisition of CLFC, the carrying value of intangible assets and changes in the carrying value of intangible assets are as follows:

For the nine months ended September 30	Bal begin	ance, ning and of period
Indefinite life intangible assets		
- Brands and trademarks	\$	175
- Shareholder portion of acquired future Participatin	g	
account profits		354
Total	\$	529



	2002						
	Balance, beginning of period		f	ssification rom odwill	er	lance, nd of eriod	
Indefinite life intangible assets - Brands and trademarks - Shareholder portion of acquired future Participating	\$ I	-	\$	175	\$	175	
account profits Total	\$		\$	354 529	\$	354 529	

(c) As a result of the acquisition of CLFC, the carrying value of goodwill and intangible assets are as follows:

For the nine months ended September 30	2003									
	Canada and International Un	ited States	Total							
Goodwill before CLFC acquisition	\$ 1,095	\$ 56	\$ 1,151							
Intangible assets before CLFC acquisition Goodwill and intangible assets - CLFC acquisition	529 4,564	- 114	529 4,678							
Total	\$ 6,188	\$ 170	\$ 6,358							

The goodwill and intangible assets arising from the CLFC acquisition may be adjusted in terms of both amount and allocation to the Company's major reportable segments once the allocation of the purchase price to the assets acquired and liabilities assumed of CLFC is finalized.

5. Commercial Paper and Other Loans (changes since December 31, 2002 annual report)

On March 21, 2003 the Company issued \$200 principal amount of 6.14% debentures which mature on March 21, 2018 and \$400 principal amount of 6.67% debentures which mature on March 21, 2033.

To support the financing of the acquisition of CLFC, the Company entered into a credit with a Canadian chartered bank (see note 2). The credit facility provides a one year bank facility of up to \$1,400, and also up to \$600 of five year term financing. The five year term financing is syndicated to a group of international financial institutions. The balances of these facilities on September 30, 2003 were \$394 and \$600 respectively.



6. Non-Controlling Interests

The Company controlled a 100% equity interest in Great-West, Canada Life and GWL&A at September 30, 2003. The non-controlling interests of GWL&A, Great-West, Canada Life and its subsidiaries are:

a)			the thi led Sep			For the nine months ended September 30				
	_	2	003	2	002	2	003	2	002	
	Participating policyholder Net income attributable to participating policyholder before policyholder dividends				-					
	Great-West	\$	25	\$	20	\$	75	\$	65	
	London Life		170		121		458		378	
	Canada Life		12		-		12		-	
	GWL&A		56		48		145		150	
	Policyholder dividends									
	Great-West		24		23		. 69		69	
	London Life	٠	139		134		404		391	
	Canada Life		13		-		13		-	
	GWL&A		56		48	·	143		149	
	Net income		31		(16)		61		(16)	
	Preferred shareholder dividends of subsidiaries		4		6		10		17	
	Non-controlling interests in capital stock and surplus		-				1		1	
	Total	\$	35	\$	(10)	\$	72	\$	2	
	Distribution on Great-West Life Capital Trust Securitie	\$	6	\$	-	\$	16	\$	- ·	
	Distribution on Canada Life Capital Trust Securities		(2)				(4)		-	
	Capital Trust units held by consolidated group	\$	<u>(3)</u> 10	-\$		<u> </u>	<u>(4)</u> 19	\$		
		-	10	Ψ	_	<u> </u>	13	<u>Ψ</u>		

b)	As at	Sept	tember 30, 2003	ember 31, 2002	September 30, 2002		
	Participating policyholder undistributed surplus Great-West London Life Canada Life GWL&A	\$	336 959 42 211	\$ 330 916 - 244 1,490	\$	328 902 - 235 1,465	
	Preferred shareholders of subsidiaries		371	209	•	459	
	Non-controlling interests in capital stock and surplus		•	2		2	
	Trust units issued by Great-West Life Capital Trust Trust units issued by Canada Life Capital Trust Capital Trust units held by consolidated group		350 491 (217) 624	350 - - - 350			
		\$	2,543	\$ 2,051	\$	1,926	

7. Capital Stock

Authorized

Unlimited First Preferred Shares, Class A Preferred Shares and Second Preferred Shares Unlimited Common Shares

Issued and Outstanding

· .	Septembe	er 30, 2003	September 30, 2002				
		Stated Value		Stated Value			
	Number	(thousands)	Number .	(thousands)			
Preferred Shares:							
Series B, 7.45% Non-Cumulative							
First Preferred Shares	-	\$ -	4,000,000	\$ 100,000			
Series C, 7.75% Non-Cumulative							
First Preferred Shares	. =	-	4,000,000	100,000			
Series D, 4.70% Non-Cumulative							
First Preferred Shares	8,000,000	200,000	8,000,000	200,000			
Series E, 4.80% Non-Cumulative				·			
First Preferred Shares	23,868,131	596,703	-	-			
Series F, 5.90% Non-Cumulative							
First Preferred Shares	7,957,006	198,925	· -	-			
Series 1, 5.00% Non-Cumulative	• •	,					
Class A Preferred Shares	5,192,242	129,806	5,192,242	129,806			
Balance, end of period	45,017,379	\$ 1,125,434	21,192,242	\$ 529,806			



Common Shares:

Balance, beginning of year	366,376,712	\$ 1,551,764	369,459,808	\$ 1,553,294
Purchased and cancelled under		·		•
Normal Course Issuer Bid	(2,213,700)	(14,325)	(3,533,300)	(14,901)
Issued under Stock Option Plan	727,371	10,978	1,267,438	14,061
Private placement	23,964,213	900,000	-	-
Issued on acquisition of CLFC	55,958,505	2,101,573	-	-
Issued and exchanged for vested				
CLFC options	3,261,645	122,495		
Balance, end of period	448,074,746	\$ 4,672,485	367,193,946	\$ 1,552,454
Total Capital Stock		\$ 5,797,919		\$ 2,082,260

Preferred Shares:

The Series C 7.75% Non-Cumulative First Preferred Shares were redeemed September 30, 2003 for a price of \$25.50 per share.

On acquisition of CLFC the Company issued 23,868,131 Series E, 4.80% Non-Cumulative First Preferred Shares for a value of \$597 or \$25 per share. The shares are redeemable or convertible to common shares of the Company at the option of the Company on or after September 30, 2009, and are convertible to common shares of the Company at the option of the holder on or after September 30, 2013.

On acquisition of CLFC the Company issued 7,957,006 Series F, 5.90% Non-Cumulative First Preferred Shares for a value of \$199 or \$25 per share. The shares are redeemable at the option of the Company on or after September 30, 2008.

Common Shares:

On July 10, 2003, to support the financing of the acquisition of CLFC, 21,301,523 common shares were issued from treasury via private placement to Power Financial Corporation for a value of \$800 or \$37.556 per share and 2,662,690 common shares were issued from treasury via private placement to Investors Group Inc. for \$100 or \$37.556 per share.

On acquisition of CLFC 55,958,505 common shares were issued to CLFC common shareholders for a value of \$2,102 or \$37.556 per share.

During the third quarter Lifeco issued 3,261,645 common shares under stock options granted to vested CLFC option holders (see note 8) for a value of \$122 or \$37.556 per share.

8. Stock-Based Compensation and Other Stock-Based Payment

Under the Company's stock option plan 367,000 options were granted during the first quarter, 131,750 options were granted during the second quarter, and 1,361,500 options were granted during the third quarter of 2003 (26,000 options were granted during the second quarter, and 148,500 options were granted during the third quarter of 2002). The weighted-average fair value of options granted during the nine months ended



September 30, 2003 was \$9.94 per option (\$9.76 during the nine months ended September 30, 2002). The fair value of each option granted was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions used for the options granted for the nine months ended September 30, 2003 and September 30, 2002 respectively: dividend yield 2.813% (2.450%), expected volatility 26.21% (25.97%), risk-free interest rate 4.473% (5.065%), and expected life of 7 years (7 years).

On July 10, 2003, 2,766,834 vested stock options of CLFC, outstanding at acquisition, were exchanged for an equivalent number of Lifeco stock options to purchase an aggregate of 3,278,155 Lifeco common shares at exercise prices based on a value of \$37.556 for each Lifeco common share and \$44.50 for each CLFC common share. These options were essentially all exercised between July 10 and August 25, 2003. The value ascribed to the options, which was included in the purchase price of CLFC (as described in note 2), represents the difference in exercise price between the Lifeco options issued, which immediately vested and had an expiry date of August 25, 2003, and the vested CLFC options at the date of the exchange.

In accordance with the intrinsic value based method of accounting, no compensation expense has been recorded for options granted under the Company's plan. Had the fair value based method of accounting been applied, compensation expense, net of tax, would have been recorded for the options granted under the Company's plan since January 1, 2002 based on the fair value of the options granted, amortized over the vesting period. The Company's net income for the nine months ended September 30, 2003 on this basis would have been reduced by less than \$1 million and earnings per common share would have been reduced by \$0.002 (less than \$0.001 in 2002).



9. Earnings Per Common Share

The following table provides a reconciliation between basic and diluted earnings per common share:

			or the the			For the nine months ended September 30					
			2003 2002		2003			2002			
a)	Earnings										
	Net income - common shareholders	\$	324	\$	240	\$	838	\$	696		
b)	Number of Common Shares at September	er 3	0					•			
	Average number of common shares outstar		390	,828,605	368,470,287						
	-Potential exercise of outstanding stoc	k op	otions			3	,908,997	4,782,055			
	Average number of common shares outstar	ndin	g - diluted	d bas	sis	394	,737,602	373	,252,342		
Ear	rnings per Common Share (a) divided by	b))									
	Basic	\$	0.739	\$	0.653	\$	2.144	\$	1.889		
	Diluted	<u>\$</u>	0.732	<u>\$</u>	0.646	\$	2.122	\$	1.865		

10. Reinsurance Transactions

During the third quarter, Great-West, London Life, and GWL&A reinsured certain blocks of individual non-participating life insurance on a yearly renewable term reinsurance basis and group life, long term disability and group annuity business, on a coinsurance/funds withheld basis. The ceded premiums of \$5,429 associated with the transaction have been recorded on the Summary of Consolidated Operations as a reduction to premium income with a corresponding reduction to the change in actuarial liabilities and provision for claims. For the Consolidated Balance Sheet, this transaction resulted in a reduction in policyholder liabilities of \$4,735 and an increase in funds held under reinsurance contracts of the same amount.



11. Segmented Information

Following the acquisition of CLFC on July 10, 2003, the Company's major reportable segments are Canada and International, and United States operations reflecting the management structure and organization of the Company. In the Canada and International segment, the Company operates primarily in Canada, the United Kingdom, Ireland and Germany through Great-West and its wholly owned subsidiaries CLFC and LIG. In the United States, the Company operates primarily through GWL&A and CLFC. In addition, a Lifeco Corporate segment has been established to record Lifeco holding company activities and transactions that are not directly attributable to measurement of the business segments of the Company.



(a) Consolidated Operations

•	Canada and International													
					Sh	areholder					Part	icipatin	9	
	Grou Insurar	•	Insu Inve	ividual rance & estment oducts	Inte	rnational insurance	Cor	porate		Total		Total		l Canada ernational
Income:										,				
Premium income Bulk reinsurance - initial	\$ 5	95	\$	308	\$	898	\$	(6)	\$	1,795	\$	451	\$	2,246
ceded premium	(2,7			•		-		-		(2,716)		•		(2,716)
Net investment income	(2,1	21) 77		308 262		898 211		(6)		(921) 550		451 372		(470) 922
Fee and other income		26		112		60		9		207		1		208
Total income	(2,0			682		1,169		3		(164)		824		660
Benefits and Expenses: Paid or credited to policyholders Other	(2,2 1	86) 72		409 162		984 145		(7) 5		(900) 484		666 88		(234) 572
Restructuring costs Distribution on Capital Trust Securities	-					-		10		- 10		-		- 10
Net operating income before income taxes		96		111		40		(5)		242		70		312
Income taxes	,	29		25		5		(15)		44		36		80
Net income before non-controlling interests	ı	67		86		35		10		198		34		232
Non-controlling interests	-							4		4		34		38
Net income	\$	67	\$	86	<u>\$</u>	35	\$	6	\$	194	\$	-	\$	194
Summary of Net Income										····				
Preferred shareholder dividends Net income - common	\$ -		\$	•	\$	-	\$	15	\$	15	\$	-	\$	15
shareholders Net income		67 67	\$	86 86	\$	35 35	\$	(9) 6	\$	179 194	\$	-	\$	179 194



	United States															
				Share	ehold	ler			Parti	cipating		*	Total			
·		Employee Benefits		nancial ervices	Cor	porate		Total	Total			Total U.S.		ifeco porate	يسسب	Total
Income:												•				
Premium income	\$	451	\$	259	\$	-	\$	710	\$	108	\$	818	\$	-	\$	3,064
Bulk reinsurance - initial ceded premium		(575)		(2,138)		_		(2,713)		_		(2,713)		_		(5,429
ceded premium		(124)		(1,879)		 -		(2,003)		108		(1,895)				(2,365
Net investment income		46		214		11		271		123		394		-		1,316
Fee and other income		206		82		1_		289		1		290				498
Total income		128	_	(1,583)		12		(1,443)		232		(1,211)				(551
Benefits and Expenses: Paid or credited to											-					
policyholders		(249)		(1,794)		(2)		(2,045)		220		(1,825)				(2,059
Other		257		96		6		359		15		374		2		948
Restructuring costs		•		•		-		•		•		•		21		21
Distribution on Capital Trust Securities		•														10
Net operating income before income taxes		120		115		8		243		(3)		240		(23)		529
Income taxes		43		39_		(2)		80_				. 80		(5)		155
Net income before non-con	trollin	a														
interests		77		76		10		163		(3)		160		(18)		374
Non-controlling interests						<u> </u>		•		(3)		(3)	· ——			35
Net income	\$	77	\$	76	\$	10	\$	163	\$	_	\$	163	\$	(18)	\$	339



	Canada and International													
					Sł	nareholder	r				Part	icipating		•
				lividual rance 8	t								•	
		roup		estment		rnational	_	,		-		.		I Canada
	Insi	urance	<u> </u>	oducts	& Re	<u>insuranc</u> e	Cor	porate		Total	-	Total	& Int	ernational
Income: Premium income Net investment income Fee and other income	\$	575 52 16	\$	167 112 81	\$	1,227 103	\$	3 29 5	\$	1,972 296 102	\$	335 215	\$	2,307 511 102
Total income		643		360		1,330		37		2,370		550		2,920
Benefits and Expenses: Paid or credited to policyholders Other Net operating income		481 107		194 88		1,345 7		11 7		2,031 209		503 64		2,534 273
before income taxes		55		78	•	(22)		19		130		(17)		113
Income taxes		21		32		2		(53)		2		. (1)		1
Net income before non-controlling interests		34		46		(24)		72		128		(16)		112
Non-controlling interests						•		6		6		(16)		(10)
Net income	\$	34	\$	46	\$	(24)	\$	66	\$	122	\$	<u>.</u>	\$	122
Summary of Net Income														<u></u>
Preferred shareholder dividends Net income - common	\$	-	\$	-	\$	-	\$	8	\$	8	\$	-	\$	8
shareholders		34		46		(24)	_	58		114				114
Net income	\$	34	\$	46	\$	(24)	\$	66	\$	122	\$		\$	122



						United	Stat	es				<u></u>			
	Em	Shareholder Participating Employee Financial							Total		Total .ifeco				
		enefits		rvices	Cor	porate		Total	Total			u.s.	Co	rporate	 Total
Income:										_					
Premium income	\$	416	\$	312	\$	-	\$	728	\$	75	\$	803	\$	-	\$ 3,110
Net investment income		26		200		3		229		138		367		-	878
Fee and other income		253		86		<u> </u>		339				339			 441
Total income		695		598		3		1,296		213		1,509			 4,429
Benefits and Expenses: Paid or credited to															
policyholders		346		434		1		781		207		988		-	3,522
Other		262		80		(9)	_	333		4		337			 610
Net operating income before income taxes		87		84		11		182		2		184		-	297
Income taxes		22		25		10		57		2	_	59			 60
Net income before non-cor	ntrollin	g												•	
interests		65		59		-1		125		-		125		-	237
Non-controlling interests															 (10)
Net income	\$	65	\$	59	\$	1	\$	125	\$	-	\$	125	\$		\$ 247
Summary of Net Income				***************************************											
Preferred shareholder															
dividends	\$	_	\$	-	\$	(1)	\$	(1)	\$	-	\$	(1)	\$	-	\$ 7
Net income - common								, ,							
shareholders		65		59		2_		126				126			240
Net income	\$	65	\$	59	\$	1	\$	125	\$	-	\$	125	\$	-	\$ 247



		Canada and International													
					Sh	areholde	r			·	Parti	cipatin	9	•	
		iroup urance	Inst Inv		Inte	International Reinsuranc		orporate		Total		[otal		al Canada ernational	
Income: Premium income Bulk reinsurance - initial	\$	1,754	\$	703	\$	3,046	\$	-	\$	5,503	\$.	1,168	\$	6,671	
ceded premium		(2,716)					-	-		(2,716)		-		(2,716)	
Net investment income Fee and other income		(962) 178 64		703 486 279		3,046 496 60		56 21		2,787 1,216 424		1,168 863 1		3,955 2,079 425	
Total income		(720)		1,468		3,602		77		4,427		2,032		6,459	
Benefits and Expenses: Paid or credited to policyholders Other Restructuring costs		(1,334) 407		848 348		3,379 160		9 24		2,902 939		1,681 226		4,583 1,165	
Distribution on Capital Trust Securities Net operating income					···			19		19		*	· 	19	
before income taxes		207		272		63		25		567		125		692	
Income taxes		58		62		4		(24)		100		63		163_	
Net income before non-controlling interests		149		210		59		49		467		62		529	
Non-controlling interests		•		<u> </u>		1		10		11		62		73	
Net income	\$	149	\$	210	\$	58	\$	39	\$	456	\$		\$	456	
Summary of Net Income	-			·-·											
Preferred shareholder dividends Net income - common	\$	•	\$		\$		\$	27	\$	27	\$	· * .	\$	27	
shareholders Net income	<u> </u>	149	-\$	210 210	<u>-</u> s	<u>58</u> 58	\$	12 39	<u> </u>	429 456	\$	-	<u>\$</u>	429 456	
Her HICOHIE	Ψ	143	Ψ	~ I U	Ψ	50	Ψ	33	Ψ	700	Ψ	-	Ψ	730	



	United States														
		nployee		Shareholder Financial				 .		icipating	9	Total	L	Total Lifeco	
	_B	enefits	Se	ervices	Cor	porate		Total		Total		U.S.	Co	rporate	 Total
Income: Premium income Bulk reinsurance - initial	\$	1,106	\$	624	\$	•	\$	1,730	\$	281	\$	2,011	\$	•	\$ 8,682
ceded premium		(575)		(2,138)		-		(2,713)		•		(2,713)		-	 (5,429)
Net investment income Fee and other income		531 111 656		(1,514) 582 245		30 3		(983) 723 904		281 365 1		(702) 1,088 905		- - -	3,253 3,167 1,330
Total income		1,298		(687)		33		644		647	_	1,291			 7,750
Benefits and Expenses: Paid or credited to															
policyholders		246		(1,223)		(2)		(979)		618		(361)		-	4,222
Other		722		247		13		982		26		1,008		2	2,175
Restructuring costs Distribution on Capital Trust Securities		-		-		-		-		•		•		21 -	21
Net operating income before income taxes		330		289		22		641		3		644		(23)	 1,313
Income taxes		116		95		3		214		4		218		(5)	376
Net income before non-co interests	ntrol	ling 214		194		19		427		(1)		426		(18)	937
Non-controlling interests	,									(1)		(1)	·	· -	 72
Net income	\$	214	\$	194	\$	19	\$	427	\$		\$	427	\$	(18)	\$ 865
Summary of Net Income								:						-	
Preferred shareholder dividends Net income - common	\$	-	\$	•	\$	-	\$	-	\$		\$		\$	•	\$ 27
shareholders		214		194		19		427		-		427		(18)	 838
Net income	\$	214	\$	194	\$	19	\$	427	\$		\$	427	\$	(18)	\$ 865



	Canada and International													
		_			Si	nareholder					Par	ticipating	}	
			Ind	iividual	-									
				rance &										
		∋roup		estment		rnational	_							I Canada
•	Ins	urance	Pro	oducts	& Re	insurance	Cor	porate		Total		Total	& Int	<u>ernational</u>
Income:														
Premium income	\$	1,652	\$	490	\$	2,882	\$	11	\$	5,035	\$	1,023	\$	6,058
Net investment income		154		345		357		66		922		663		1,585
Fee and other income		50		251		1		14		316				316
Total income		1,856		1,086		3,240		91		6,273		1,686		7,959
Benefits and Expenses:												•		
Paid or credited to policyholders		1,392		561		3,192		29		5,174	•	1,501		6,675
Other		318		281		20		19		638		192		830
Net operating income before income taxes		146		244		28		43		461		(7)	,	454
Income taxes		55_		93	<u> </u>	5		(58)		95		10		105
Net income before non-controlling interests		91		151		23		101		366		(17)		349
Non-controlling interests						1		17		18		(17)		1
Net income	\$	91	\$	151	<u>\$</u>	22	\$	84	\$	348	\$	-	_\$	348
Summary of Net Income										•	-			
Preferred shareholder dividends	\$	-	\$	-	\$	-	\$	23	\$	23	\$	-	\$	23
Net income - common shareholders		91		151		22		61		325		-		325
Net income	\$	91	\$	151	\$	22	\$	84	\$	348	\$	-	\$	348



	<u> </u>					United	Stat	es					•			•
				Share	eholde	r			Part	icipating			7	Total		
		Employee Benefits		nancial ervices		Corporate		Total		Total		Total U.S.		Lifeco Corporate		Total
Income:																
Premium income	\$ 1	1,199	\$	773	\$	-	\$	1,972	\$	277	\$	2,249	\$	-	\$	8,307
Net investment income		74		616		12		702		417		1,119		-		2,704
Fee and other income		798		265				1,063				1,063				1,379
Total income	2	2,071		1,654		12		3,737		694		4,431		<u>-</u>		12,390
Benefits and Expenses: Paid or credited to												•				
policyholders		955		1,133		(1)		2,087		672		2,759		-		9,434
Other		847		255	_	4_		1,106		16		1,122				1,952
Net operating income																
before income taxes		269		266		9		544		6		550		-		1,004
Income taxes		87		83		3		173		5		178				283
Net income before																
non-controlling interests		182		183		6		371		1		372		-		721
Non-controlling interests										1		1				2
Net income	\$	182	<u>\$</u>	183	\$	6	\$	371	\$		\$	371	\$		\$	719
Summary of Net Income	<u>-</u> -	•														
Preferred shareholder																
dividends	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	23
Net income - common																
shareholders		182		183		6		371				371		-		696
Net income	\$	182	\$	183	\$	- 6	\$	371	\$	-	\$	371	\$	-	\$	719